

**RESOLUTION 21-77**

**A RESOLUTION AUTHORIZING THE PURCHASE OF NETWORK SWITCHES FROM CDW-G THROUGH SOURCEWELL**

**WHEREAS**, the City of Spring Hill IT Department needs to periodically replace network switches at all City sites as newer technology comes on line to improve and maintain connectivity between sites; and

**WHEREAS**, the Board of Mayor and Aldermen authorized the City's membership with Sourcewell Cooperative Purchasing Program City via Resolution No. 21-27 on February 16, 2021; and

**WHEREAS**, the City of Spring Hill IT Department requests to purchase network switches from CDW-G through the Sourcewell contract: and

**WHEREAS**, the Sourcewell contract price through CDW-G is:

- Ten (10) forty-eight (48) port POE switches at \$1,049.82 each = \$10,498.20 and
- Ten (10) twenty-four (24) port POE switches at \$683.37 each = \$6,833.70; and

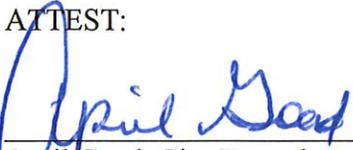
**WHEREAS**, the total cost to purchase twenty network switches would be \$17,331.90; and

**NOW, THEREFORE BE IT RESOLVED**, that the City of Spring Hill Board of Mayor and Aldermen authorizes the purchase of 20 network switches for a total price of \$17,331.90 from CDW-G through Sourcewell, as recommended by staff.

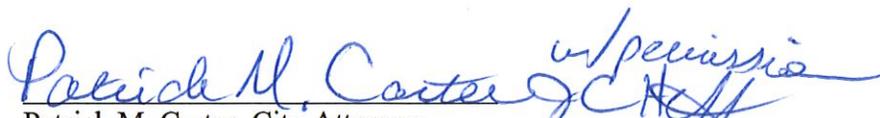
**Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee, this 21st day of June 2021.**

  
Jim Hagaman, Mayor

ATTEST:

  
April Goad, City Recorder

LEGAL FORM APPROVED:

  
Patrick M. Carter, City Attorney



## City of Spring Hill Replacement of Network Switches

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*Memo to: BOMA*

*Presented By: John B. Pewitt, GIS/IT Director*

*Date: 5/11/2021*

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- I. Purpose: To replace existing network switches at city facilities.
- II. Background Information:
  - a. Multi-port switches are utilized at city facilities for connectivity of servers/computers, phones, printers, wireless access points and other network equipment.
  - b. Switches have POE (power over internet) ports to supply power to desk phones, wireless access points and other equipment.
  - c. Staff requested and received a quote for 20 multi-port POE switches through the Sourcewell contract from CDW-G for \$17,331.90 as follows,
    - i. Ten (10) forty-eight (48) port POE switches at \$1,049.82 each = \$10,498.20
    - ii. Ten (10) twenty-four (24) port POE switches at \$683.37 each = \$6,833.70
  - d. This item is being expedited in this year's budget with salary savings from vacant position.
- III. Staff Request:
  - a. Approval of Resolution 21-77 to authorize expenditure of funds for the purchase of replacement network switches.

Respectfully,

John B. Pewitt  
GIS/IT Director



# QUOTE CONFIRMATION

DEAR JOHN PEWITT,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MCS503	5/10/2021	MCS503	9396627	\$17,331.90

QUOTE DETAILS					
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE	
<a href="#">Ubiquiti UniFi Switch USW-PRO-48-POE - switch - 48 ports - managed - rack-m</a> Mfg. Part#: USW-PRO-48-POE Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)	10	5821012	\$1,049.82	\$10,498.20	
<a href="#">Ubiquiti UniFi Switch USW-Pro-24-POE - switch - 24 ports - managed - rack-m</a> Mfg. Part#: USW-PRO-24-POE Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)	10	5823900	\$683.37	\$6,833.70	

PURCHASER BILLING INFO		SUBTOTAL	\$17,331.90
<b>Billing Address:</b> CITY OF SPRING HILL ACCTS PAYABLE PO BOX 789 199 TOWN CENTER PKWY SPRING HILL, TN 37174-0789 <b>Phone:</b> (931) 486-2252 <b>Payment Terms:</b> Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		SALES TAX	\$0.00
		<b>GRAND TOTAL</b>	<b>\$17,331.90</b>
		<b>DELIVER TO</b> <b>Shipping Address:</b> CITY OF SPRING HILL JOHN PEWITT PO BOX 789 199 TOWN CENTER PKWY SPRING HILL, TN 37174-0789 <b>Phone:</b> (931) 486-2252 <b>Shipping Method:</b>	

Need Assistance? CDW•G SALES CONTACT INFORMATION

	<b>Brian Krull</b>		(866) 537-4660		briakru@cdwg.com
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LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$17,331.90	\$474.72/Month	\$17,331.90	\$545.61/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

- Why finance?
- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.

- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

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