

RESOLUTION 18-160

**A RESOLUTION AUTHORIZING AN EXPENDITURE FOR THE PURCHASE
OF DATA AUDITING SOFTWARE AND SUPPORT**

WHEREAS, there is a critical need to provide data auditing software with support to enhance server, database and network security; and

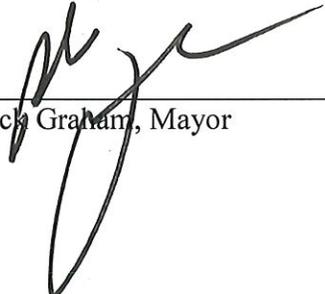
WHEREAS, the City of Spring Hill IT Department has researched third party data auditing software and found the Varonis DatAdvantage products accomplishes all requirements; and

WHEREAS, the City of Spring Hill IT Department advertised an RFP from vendors to purchase data auditing software and provide annual support; and

WHEREAS, the City of Spring Hill IT Department reviewed submitted responses to the RFP from various vendors based on pricing and support services and has made a recommendation to the Board of Mayor and Aldermen.

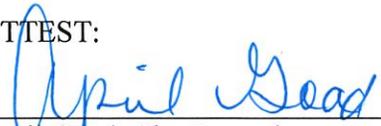
NOW, THEREFORE BE IT RESOLVED, by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee that an expenditure of approximately \$44,285 is hereby authorized for the purchase of Varonis DatAdvantage software and setup, and \$8,400 for annual support from Veristor Systems, Inc, Duluth, GA, as recommended by staff.

Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee, this 17th day of September 2018.



Rick Graham, Mayor

ATTEST:



April Goad, City Recorder

LEGAL FORM APPROVED:



Patrick M. Carter, City Attorney



City of Spring Hill
VARONIS DATADVANTAGE
SOFTWARE AND ANNUAL SUPPORT

Memo to: Finance Committee & BOMA

Presented By: John B. Pewitt, GIS/IT Director

Nick Hoeldtke, Network Administrator

Date: 8/31/2018

- I. Purpose: Data auditing software for city systems. **Note: This is not a budgeted item.**
- II. Background Information:
 - a. The city was hit with ransomware introduced to the system via e-mail.
 - b. During our research conducted for an auditing software program Varonis' DatAdvantage software offers several options that would benefit the city. This program runs in the back ground of every user on the domain. It monitors changes to files and the system and alerts IT staff when preset settings are triggered and disables the user causing the issue. This type of program could have potentially limited the number of files hit during our previous attack.
 - c. DatAdvantage was highly recommended to staff by other State and Federal agencies.
 - d. Submitted RFP for Varonis DatAdvantage modules recommended and annual support.
 - e. Reviewed submitted responses to the RFP from various vendors based on pricing and support services.
 - f. This program has a onetime cost of approximately \$42,600. The city owns the software.
 - g. The annual maintenance cost for software maintenance and support is approximately \$8,400. A onetime setup fee of \$1685 was quoted also.
- III. Staff Request: IT staff request to purchase the DatAdvantage software and support.
 - a. Staff request approval of resolution for expenditure of funds in the amount of a one-time fee of \$44,285 for DatAdvantage software and setup and an annual fee of \$8,400 for software maintenance support from Veristor Systems, Inc, Duluth, GA.
 - b. **Funding to be incorporated within the pending budget amendment to be presented to the Finance Committee and BOMA Work Session on September 4, 2018.**

Respectfully,


John B. Pewitt
GIS/IT Director

**SUMMARY OF BIDS
CITY OF SPRING HILL
Varonis
8/30/18 2:15 p.m.**

The City of Spring Hill conducted a Bid Opening on the above referenced project. Acceptance of bids closed at 2:15 p.m. Those in attendance are on attached sheet. Bid Opening concluded at 2: 30 p.m.

Bid Results:

Company	Item	Cost	Total	Total recurring
Veristor Systems 4850 River Green Pkwy Duluth, GA 30096	Software item Maintenance (annual) Installation	42,600.00 8,400.00 1,685.00	52,685.00	8,400.00
Rolta AdvizeX Technologies LLC 341 Cool Springs Blvd Suite 120 Franklin, TN 37067	Software item Maintenance (annual) Installation	48,086.88 9,616.95 1,770.00	59,473.83	9,616.95
DataBlue 5300 Virginia Way Brentwood, TN 37027	Software item Maintenance (annual) Installation	48,477.00 9,693.00 1,730.00	59,900.00	9,693.00

State of Tennessee
Maury County
City of Spring Hill

I hereby certify that this is a true copy of the original documents.

Description: Bid Results-Varonis
This, the 30th Day of August, 2018.



Patti Amorello
Finance Director, City of Spring Hill, Tennessee