

RESOLUTION 18-24

**A RESOLUTION AUTHORIZING AN EXPENDITURE FOR THE PURCHASE
OF THIRD PARTY EMAIL SCANNING SOFTWARE AND SUPPORT**

WHEREAS, there is a critical need to provide email scanning software with support to enhance email security; and

WHEREAS, the City of Spring Hill IT Department has researched third party email scanning software and found the Mimecast product accomplishes all requirements and received a quote from Local Government Corporation of \$23,133.00 annually; and

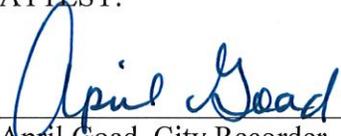
NOW, THEREFORE BE IT RESOLVED, by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee that an expenditure of approximately \$23,133.00 is hereby authorized for the purchase of Mimecast email scanning software and support from Local Government Corporation, Columbia, TN, as recommended by staff.

Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee, this 19th day of March 2018.



Rick Graham, Mayor

ATTEST:



April Goad, City Recorder

LEGAL FORM APPROVED:



Patrick M. Carter, City Attorney



**City of Spring Hill
Finance Committee
and
Board of Mayor and Aldermen
Third party email scanning software**

*Memo to: Finance Committee and BOMA
Victor Lay, City Administrator
Chuck Downham, Assistant City Administrator
Jim Smith and Patti Amorello, Finance Directors
Presented By: John B. Pewitt, GIS/IT Director
Date: 2/22/2018*

- I.** Purpose/Overview of review: Third party email scanning software.
 - a. Mimecast is the preferred software.

- II.** Background Information:
 - a. The city was hit with ransomware introduced to the system via e-mail.
 - b. During research conducted for a third-party email scanning program Mimecast stood out as the best for the money. The recommended configuration includes Threat Security, Data Loss Prevention (DLP), Content Security, mailbox Continuity, and Email Archiving.
 - c. Mimecast was highly recommended to staff by other agencies.
 - d. The annual maintenance cost for 300 users is approximately \$23,133.

- III.** Staff Request: IT staff request approval of Resolution 18-XX to authorize expenditure of funds in the amount of \$23,133 to purchase Mimecast software and support from Local Government Corp.
 - a. Funds to be provided from
 - i. Information Technologies General Funds = \$18,506
 - ii. Water/Sewer Utility Billing = \$3,933
 - iii. MS4 = \$694.

Respectfully,

John B. Pewitt
GIS/IT Director



Sales Proposal
For
City of Spring Hill
Thursday, February 22, 2018

Proposal Information

If you are receiving this proposal for budgetary purposes, please add 10% to the final proposal cost to cover any fiscal year increases.

Miscellaneous

Miscellaneous Components	
(300) Mimecast M2A 300 Seats	21,165.00
(1) Mimecast Implementation	540.00
(1) Mimecast Priority Support	1,428.00
<i>Miscellaneous Components Total</i>	23,133.00
Total Miscellaneous Cost	23,133.00

Total Proposal Cost: \$23,133.00

Prices are good for thirty (30) days. Contact the Marketing Department for price renewal.

M2A

Integrated Security, Email Continuity & Archiving

Manage all the risks of email with Mimecast security and cyber resiliency. Get targeted threat protection, archiving and continuity – all in an integrated service.

With over 112 billion business messages sent per day, email is the number one form of corporate communication. But it's under attack from sophisticated hackers, contains valuable corporate information that must be accessible in seconds and impacts productivity when it goes down.

Whether your organization is using a cloud provider, running servers on-premise or in a hybrid environment, the risks of email don't change. Email defenses must secure the organization and employees against malicious links, attachments and payload less attacks. Information contained in mailboxes needs to be searched quickly for compliance and litigation and be put at the fingertips of staff that need the data. And employees need to keep working despite planned or unplanned server outages.

Make Email Safer for Business

- M2A is a centrally managed cloud solution that perfectly complements cloud email or replaces the disparate mix of software, hardware and services typically deployed to manage the risks of on-premise email.
- Simple to deploy, simple to manage – just point the corporate MX records to Mimecast and we'll guide you through the rest.
- Easy to administer with a single web console that provides policy management, dashboards, rich reporting and workflow for handling suspect and malicious email.
- Apps, portals and plug-ins that keep employees protected and productive – right from devices and applications they use every day.

KEY BENEFITS:

- Comprehensive email security including protection from malware-less social engineering attacks, weaponized attachments and malicious URLs.
- Highly secure and resilient offsite, cloud-based perpetual email archive.
- Continuity service with RPO / RTO close to zero and a 100% service availability SLA.
- Full email and attachment scanning to control or block sending sensitive information.
- All features managed through a single, web-based console.
- Mimecast plug-in for Outlook™ and apps available for iOS™, Android™, Windows Phone and BlackBerry mobile devices.

Email Security

Mimecast extends traditional gateway security to defend against malware-less social engineering attacks often called whaling, malicious links in email and weaponized attachments – the three most common attack methods. Real-time scanning and blocking of suspect websites and attachment sandboxing prevent employees from inadvertently downloading malware or revealing credentials. Spoofed emails requesting financial transactions or sensitive information such as employee tax documents are also blocked. Dynamic user awareness improves frontline security with capabilities to reinforce

Mimecast Cyber Security and Resiliency

Learn more about how Mimecast reduces the cost and complexity of managing email risk.

mimecast.com/products/email-management-bundles/



“Once it was deployed, the system detected the next attempted whaling attack by recognizing the Managing Directors name and other keywords in the message... The best thing is that you configure just one policy and it’s working.”— **Athona Recruitment**

“Mimecast met everything on our checklist and much more. All integrated, all native.”—**Greenbrier Companies**

security policies and engage employees in assessing risks. Outbound traffic is monitored in real-time with granular and flexible email content and secure communication policies enabling responsive data leak prevention (DLP) and content control.

Archiving

Using multiple collection points – from a combination of the journal, gateway and synchronization technologies – Mimecast retains the original email, detailed meta-data including email recipients and delivery date and time, and a copy of the email if it was changed by company policy enforcement. Administrators get flexible e-discovery tools to respond quickly to litigation or other requests. All inbound, outbound and internal email is available for instant searching by employees with an industry leading seven second SLA. Whether email is hosted in the cloud or on-premise, best practices demand a third party backup in case data is lost to human error, technical failure or malicious intent.

Continuity

Mimecast steps in to deliver email to end users during planned and unplanned outages of on-premise corporate email service or a cloud provider like Office 365™. Managed from a single web console, administrators remain in control during a downtime event while maintaining all inbound and outbound security policies. Mimecast goes beyond just spooling email with an Outlook plug-in that gives users uninterrupted access to live

and historical email as well as calendar and contacts, to ensure employees keep working during downtime events. Web and mobile applications means downtime doesn’t impact them whether they are in the office or remote.

Easy Administration

With no on-premise equipment to maintain and a single provider for support, Mimecast instantly reduces the administration burden. And as a SaaS provider, the platform is the perfect complement to cloud email like Exchange Online™ or on-premise Exchange™. Administrators get the fine grained control they need, all from a single console that integrates all services, including advanced inbound routing for hybrid and complex environments that supports a real-time view of all SMTP connections and rejections. With dashboards and rich reporting, administrators can quickly zero in on issues and modify policies to stay ahead of potential risks.

Additional Add-Ons include:

- **Secure Messaging:** A secure, private, service to share sensitive information without the need for additional hardware and software for senders and recipients.
- **Large File Send:** Send and receive large files up to 2GB in size.
- **Legacy Archive Data Management:** Make legacy email, mailbox and PST data rapidly searchable in a single integrated cloud archive.

Make Email Safer for Business

Mimecast integrated service bundles deliver the ultimate in cyber security, resiliency and archiving. Get comprehensive risk management or address specific requirements - all in a single platform.

[LEARN MORE](#)

mimecast.com/products/email-management-bundles/

		M2	M2A
S1	Advanced Threat Security	✓	✓
D1	DLP & Content Security	✓	✓
C1	Mailbox Continuity	✓	✓
A1	Email Archiving		✓
ADD-ONS	Large File Send, Secure Messaging, Sync & Recover, Internal Email Protect		

Mimecast (NASDAQ: MIME) makes business email and data safer for thousands of customers with millions of employees worldwide. Founded in 2003, the company’s next-generation cloud-based security, archiving and continuity services protect email and deliver comprehensive email risk management.



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www.mimecast.com/contact-sales



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