

**RESOLUTION 12-101**

**A RESOLUTION TO AUTHORIZE THE PURCHASE  
OF A RESCUE TRUCK AND EXTRICATION EQUIPMENT FOR  
THE SPRING HILL FIRE DEPARTMENT**

**WHEREAS**, the Spring Hill Fire Department is in need of a Rescue Truck and extrication equipment to better serve the citizens of Spring Hill; and

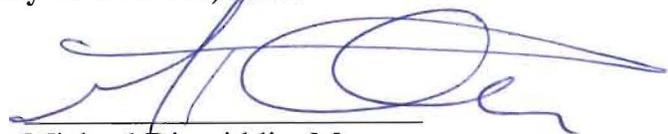
**WHEREAS**, the City of Spring Hill accepted proposals from qualified vendors on August 17, 2012; and

**WHEREAS**, city staff have reviewed the proposals and made a recommendation to the Budget and Finance Advisory Committee; and

**NOW, THEREFORE BE IT RESOLVED**, that the City of Spring Hill, Board of Mayor and Aldermen authorizes the purchase of a Fire Rescue Truck and extrication equipment from SVI Trucks of Loveland, CO, in the amount of \$481,475.00; and

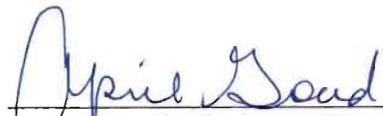
**BE IT FURTHER RESOLVED** that a down payment will be made in the 2012-2013 fiscal year budget of \$50,000.00 and the remaining \$431,475.00 to be paid in 2013-2014 budget, as recommended by the Budget and Finance Advisory Committee.

**Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee on the 15<sup>th</sup> day of October, 2012.**



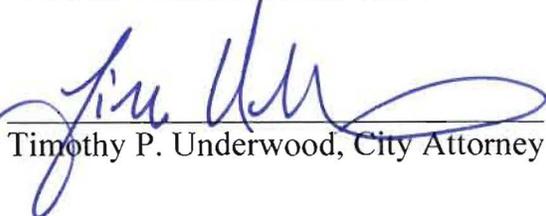
Michael Dinwiddie, Mayor

ATTEST:



April Goad, City Recorder

LEGAL FORM APPROVED:



Timothy P. Underwood, City Attorney



# Spring Hill Fire Department

4000 Campbell Station Pkwy, Spring Hill, TN 37174  
Phone: 615.302.3462 Fax: 615.302.0612

## Review and Recommendation of Bid for Rescue Truck September 11<sup>th</sup>, 2012

### **KME**

KME bid \$468,916.00

#### **KME did not meet specification requirements**

- Wrong size compartments
- Driver seat not adjustable
- Officer seat not adjustable
- Did not meet weight limit restrictions for shelving

### **Pierce**

Pierce bid \$486,303.00

#### **Pierce did not meet specification requirements**

- The design of the compartments was all wrong and did not meet our specs, nor would they allow placement of our required equipment.

### **Mid-South**

Mid-South bid was \$438,975.00

#### **Mid-South did not meet specification requirements**

- No load management system shown
- Officer seat is not adjustable
- No vehicle data plates i.e. (tires, lubrication, height, weight, etc.)
- No overhead cab compartment



## Spring Hill Fire Department

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- Paint process did not match specs
- Have not been building trucks that meet our specs long enough.
- They failed to explain any differences in the build/construction phase or exception/clarification page in specs.
- There are warranty and paint issues from other departments that show lack of honoring warranty. One department had to send their new apparatus to the shop 16 times the first year. (Documented)

### **Rosenbauer**

Rosenbauer attended the meeting but did not bring a bid. He wanted to see how the process works.

### **SVI**

SVI bid was \$481,475.00

**SVI did meet all the specifications.**

All and any repair work would be done in Nashville where we currently send trucks for repairs.

SVI specializes in manufacturing the type truck we are looking for.

My recommendation is to go with this manufacturer

**4.00 PRICING AND DELIVERY SCHEDULE**

**Proposal of SVI Trucks**

(Proposer Company Name)

To: The City of Spring Hill

Ref.: Lease Purchase of A Fire Rescue Truck

**BIDDERS CERTIFICATION AND RESPONSE:**

I certify that I have read and understand the above Minimum Requirements and that the unit bid and listed below meets all of these requirements without exception. Bidder can and will comply with all requirements for documentation and support. I further agree to meet with a representative of the City of Spring Hill and provide all requested verification of compliance with specifications prior to bid award recommendation.

Truck brand bid: Spartan / SVI

Truck model bid: Metrostar LFD with 20' Walk Around Rescue Body

Engine brand bid: Cummins

Engine model bid: ISL 9 with 400HP

**Total Bid Price for Pumper \$440,358.00 with Approximately 360 Day Delivery**

**\$481,475.00 with Homatro Tools**

**Subtract \$13,306.00 from Total Price with Prepay Option**

**REFERENCES:**

Location, date of delivery, contact person and telephone number of the last six (6) units produced by your company.

Syracuse NY August 2012 (Syracuse Fire Department) 315-473-5525

Fredericton NB August 2012 (Fredericton Fire Department) 506-460-2066

Loveland CO June 2012 (Loveland Fire Department) 970-962-2519

Calgary AB May 2012 (Calgary Fire Department) 403-287-4287

Sherwood Park AB May 2012 (Strathcona County Emergency Services) 780-467-5216

Windsor CO May 2012 (Windsor-Severance Fire Rescue) 970-686-2626

Respectfully submitted,

**Proposer: SVI Trucks**

By:



(Authorized Signature for Proposer)

**Name: Rodney Ballington**

**Title: Apparatus Sales**

**Date: 8/17/2012**

# SPRING HILL FIRE DEPARTMENT HEAVY RESCUE VEHICLE

- > - One (1) Hannay EF2016-17-18 hydraulic hose reel(s) capable of storing 100' of hydraulic hose. The rewind button for each reel shall be located adjacent to the reel it controls.
- > • The hydraulic reel shall be equipped with 100' of Holmatro hydraulic hose. The hose shall be Blue in color.

The fairlead roller shall be mounted directly to the reel.

- > - One (1) Hannay EF2016-17-18 hydraulic hose reel(s) capable of storing 100' of hydraulic hose. The rewind button for each reel shall be located adjacent to the reel it controls.
- The hydraulic reel shall be equipped with 100' of Holmatro hydraulic hose. The hose shall be Orange in color.
- The fairlead roller shall be mounted directly to the reel.
- One (1) OnScene Solutions 63" LED Nightstik compartment light, vertically mounted.
- One (1) electric hydraulic power unit(s). Holmatro #DPU60E mounted on slide out tray in rear compartment. One (1) 240 VAC twist lock receptacle with switch shall be provided on wall within easy reach of operator for turning the power unit ON/OFF.
- Three (3) Rams Holmatro #'s 4321, 4331, and 4322 with mounts. Location will be determined at pre construction.
- One (1) Holmatro cutter #4035 with mounts. Location will be determined at pre construction.
- One (1) Holmatro spreader #4260 with mounts. Location will be determined at pre construction.
- One (1) Holmatro gas powered hydraulic pump. #DPU30 Compact duo pump.
- One (1) 32" foot Holmatro hydraulic hose

YES NO

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# SPRING HILL FIRE DEPARTMENT HEAVY RESCUE VEHICLE

YES NO

**ROPE TIE-OFF OR PORTABLE WINCH RECEIVERS**

The completed unit shall have an integrated receiver system for use with rope rescue accessories and/or electric winch components when specified.

Each side receiver (if specified) shall have the following load rating:

	<u>STRAIGHT PULL</u>	<u>SAFETY FACTOR</u>
Rope Tie Off:	600 LBS.	15:1
Winch:	1,000 LBS	2:1

Each front and/or rear receiver (if specified) shall have the following load rating:

	<u>STRAIGHT PULL</u>	<u>SAFETY FACTOR</u>
Rope Tie Off:	600 LBS.	15:1
Winch:	Winch Load Rating	2:1

The following items shall be provided to accomplish rope rescue and/or portable winch operations:

- One (1) Warn model M6000 SDP - 6,000 lb. 12 volt electric winch furnished with the completed apparatus. It shall be capable of being stored in a compartment and mounted to the apparatus by inserting the mounting point into a properly rated receiver. A minimum of 50' of 5/16" stranded galvanized steel cable with pinned utility hook shall be installed on the drum. A 12' remote control shall be provided with the assembly that permits the Operator to stand at a safe operating distance from the cable and winch.
- There shall be one (1) receiver tube(s) located at the front bumper for use with rope tie-off accessory and/or a portable electric winch.
  - There shall be one (1) 12 VDC plug with a quick connect used to power the Warn portable winch.
  - There shall be one (1) rubber cover / plug for the receiver.
- There shall be one (1) receiver tube(s) located at the rear bumper for use with rope tie-off accessory and/or a portable electric winch.
  - There shall be one (1) 12 VDC plug with a quick connect used to power the Warn portable winch.
  - There shall be one (1) rubber cover / plug for the receiver.

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**4.00 PRICING AND DELIVERY SCHEDULE**

**Proposal of Mid-South Bus Center (dba Mid-South Emergency Equipment)**

(Proposer Company Name)

To: The City of Spring Hill

Ref.: Lease Purchase of A Fire Rescue Truck

**BIDDERS CERTIFICATION AND RESPONSE:**

I certify that I have read and understand the above Minimum Requirements and that the unit bid and listed below meets all of these requirements without exception. Bidder can and will comply with all requirements for documentation and support. I further agree to meet with a representative of the City of Spring Hill and provide all requested verification of compliance with specifications prior to bid award recommendation.

Truck brand bid: Custom Truck and Body Work

Truck model bid: Falcon HD mounted on Spartan Metro Cab

Engine brand bid: Cummins

Engine model bid: ISL 9 400 HP @ 2100 RPM

**Total Bid Price for Pumper \$ 438,975.00**

**REFERENCES:**

Location, date of delivery, contact person and telephone number of the last six (6) units produced by your company.

1. Greenville Fire Department, Greenville SC
2. Jersey City NJ HazMat Fire Department, Jersey City, NJ
3. Atlanta Police Department-SWAT- Atlanta, GA
4. Terribonne Parish Police Department, Terribonne Parish, LA
5. Tennessee Bureau of Investigations, Nashville, TN
6. Milledgeville Fire Department Milledgeville, TN

Complete Reference Information Given in Miscellaneous Tab

Respectfully submitted,

Proposer: **Mid-South Bus Center (dba Mid-South Emergency Equipment)**

By:   
(Authorized Signature for Proposer)

Name: **Ken Ezell**

Title: **Apparatus Sales**

Date: **August 16, 2012**

**4.00 PRICING AND DELIVERY SCHEDULE**

Proposal of NAFECO  
(Proposer Company Name)  
To: The City of Spring Hill  
Ref.: Lease Purchase of A Fire Rescue Truck

**BIDDERS CERTIFICATION AND RESPONSE:**

I certify that I have read and understand the above Minimum Requirements and that the unit bid and listed below meets all of these requirements without exception. Bidder can and will comply with all requirements for documentation and support. I further agree to meet with a representative of the City of Spring Hill and provide all requested verification of compliance with specifications prior to bid award recommendation.

Truck brand bid: KME

Truck model bid: Predator Heavy Rescue

Engine brand bid: Cummins

Engine model bid: ISL9

Total Bid Price for Pumper \$ 468,916.00

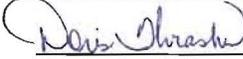
**REFERENCES:**

Location, date of delivery, contact person and telephone number of the last six (6) units produced by your company.

Please refer to References page included in bid documentation.  
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Respectfully submitted,

Proposer: NAFECO

By:   
(Authorized Signature for Proposer)

Name: Doris Thrasher

Title: Apparatus Sales Manager

Date: August 17, 2012





## Submission of No Bid

Spring Hill Fire Department  
4000 Campbell Station Pkwy  
Spring Hill, TN 37174

To whom this may concern,

Due to the very strict requirements and the time frame needed to produce the bid posted for your city, Southern Emergency Products, LLC is submitting a NO BID response to the "Bid for Fire Rescue Truck" due on 8/17/2012.

We wish to thank you for the opportunity to do business with your city and would very much like to be considered for any and all emergency vehicle and equipment purchases in the future.

Regards,

A handwritten signature in black ink that reads "David Fischer". The signature is written in a cursive style.

David Fischer  
Project Manager  
Southern Emergency Products, LLC  
706-820-9000

Cc; Keith Whitlock  
Andrew Blesch

