

RESOLUTION 24-59

A RESOLUTION TO AUTHORIZE APPROVAL OF FIRE DEPARTMENT UNIFORM CONTRACT

WHEREAS, the City of Spring Hill operates a career fire department that responds to all hazards within the City; and

WHEREAS, the department has the need to purchase department specified uniforms from a single vendor in order to maintain consistency in brands, purchase processes, purchasing orders and accounts receivable; and

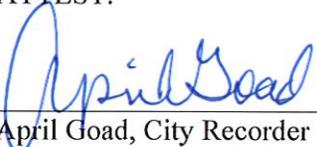
WHEREAS, the department conducted a competitive bid process in order to obtain pricing and business capabilities from interested vendors; and

WHEREAS, the department thoroughly reviewed three submitted bid packages and makes the recommendation to approve Galls as the selected uniform vendor.

NOW, THEREFORE BE IT RESOLVED, by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee to authorize the Fire Department to award the contract with Galls for general duty uniforms, and equipment accessories, and to obtain a contract from the vendor for execution,

Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee, this 4th Day of March, 2024.

ATTEST:

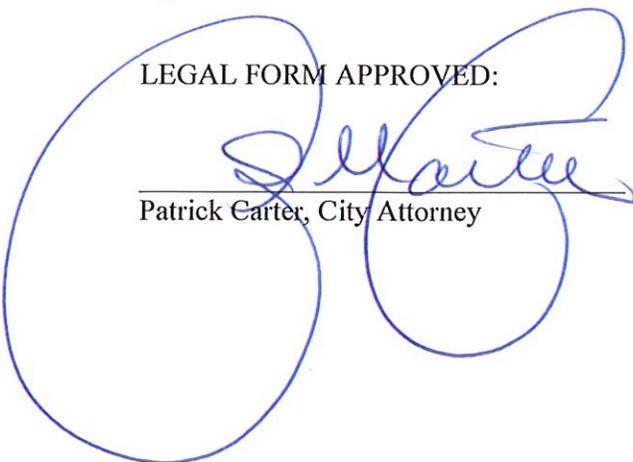


April Goad, City Recorder



Jim Hagaman, Mayor

LEGAL FORM APPROVED:



Patrick Carter, City Attorney



REQUEST: *Approval of Resolution 24-59*

SUBMITTED BY: Graig Temple, Fire Chief

DATE: March 4, 2024

RE: Uniform Contract

PURPOSE:

The purpose of this resolution is to allow the Fire Department to award the Uniform contract to Galls, as the winning bidder through a competitive bid process as the Fire Department's duty uniform, and uniform accessory vendor.

BACKGROUND:

The Fire Department has a thorough list of approved uniform items. In order to maintain consistency in brands, colors, online purchasing platform, business practices to include purchase orders and accounts receivable, the Department uses one single uniform vendor. The Fire Department ran a competitive bid process and following a review of the three submissions has chosen Galls as the most cost-effective and complete bid.

FINANCIAL IMPACT:

The Fire Department budgets annually for both new and replacement uniforms.

STAFF RECOMMENDATION:

Staff recommends approval of Resolution 24-59 to allow the Fire Department to award the contract to Galls and to draft a contract that will be presented for execution.

Fire Department Uniforms
SPECIFICATIONS AND ADDITIONAL QUESTIONS

1.00 GENERAL

The minimum requirements and the specification for the purchase, as well as certain requests for information to be provided by Vendor as part of its bid, are set forth below.

2.00 MINIMUM REQUIREMENTS FOR FIRE DEPARTMENT UNIFORMS
(Please add cost on the lines below)

Shirts

- o Flying Cross Brand Polyester Cotton Long & Short Sleeve button-up Shirts (Baby Blue & White) SS: \$42.00 - LS: \$45.00

- o 5.11 Tactical Taclite Pro Short Long and Short sleeve button-up shirts (White) SS: \$44.75 - LS: \$50.00
- o 5.11 Tactical Men's Patrol Duty Uniform PDU Sleeve Class A Twill Shirt (White) \$45.00
- o 5.11 Tactical Women's PDU Short Sleeve A Class Twill Shirt \$45.00
- o Cornerstone select Long Sleeve Snag-proof Tactical Polo \$28.50
- o Cornerstone Men's Tactical Short Sleeve Polo \$28.50
- o 5.11 Tactical Professional Short & Long Sleeve Polo SS: \$34.83 - LS: \$37.60 - 3X+ and Tall: SS\$39.00/LS\$41.00
- o 5.11 Tactical Women's Professional Polo \$39.80
- o 5.11 Tactical Men's Utility PT Shirt \$24.60
- o Flying Cross Women's Polyester Cotton Short and Lone Sleeve Shirts SS: \$42.00 - LS: \$45.00

Outerwear

- o 5.11 Water-repellent Job Shirt Up to 2X: \$64.69, 3X+ and Tall: \$73.00
- o 5.11 Tactical Water Repellent Job Shirt Up to 2X: \$64.69, 3X+ and Tall: \$73.00
- o Game Workwear The Bravest Jacket Plain: \$46.29 or \$80.29 for embroidered
- o 5.11 Tactical Valliant Softshell Jacket Up to 2X: \$112.50, 3X+ and Tall: \$130.00
- o First Tactical Men's Tactix Hi Vis Parka \$329.53
- o Men's Softshell Jacket \$30.98
- o 5.11 Men's Responder Hi-Vis Parka 2.0 Up to 2X: \$152.04, 3X+ \$175.71
- o 5.11 Tactical Fleece Jacket Up to 2X: \$79.89, 3X+ and Tall: \$89.00
- o Condor Summit Soft-shell Jacket with Hood \$79.93
- o Condor Summit Zero Lightweight Soft-Shell Jacket \$77.07
- o Cahartt Rain Defender Loose Fit Heavyweight Sweatshirt Up to 2X: \$49.29, 3X+ and Tall: \$54.00

This item has been discontinued. Alternate priced: Sport-Tek SW440

- o Tri-Mountain Prospect Hooded Sweatshirt W/Zipper Plain: \$36.41, with heat press: \$41.41

Pants

- o Jerzees Super Sweats Sweatpant with Pockets \$16.76
- o Vertx Phantom LT 2.0 Tactical Pants \$63.34
- o 5.11 Tactical Fast-Tac Cargo Pant \$43.25
- o Flying Cross Men's Visa System 3 Polyester Trousers \$47.84
- o Softe Performance Shorts \$17.18
- o 5.11 Tactical Pants \$44.96
- o 5.11 Tactical Company Pant 2.0 \$56.06
- o 5.11 Tactical Women's Company Pant 2.0 \$56.06
- o 5.11 Tactical Women's Company Cargo Pant 2.0 \$59.76
- o Under Armour Men's Tactical Academy 5" Shorts \$19.19
- o Under Armour Men's Tactical Academy 9" Shorts \$22.06
- o Tru-Spec 24-7 Men's Ripstop 9" Shorts \$38.01
- o 5.11 Tactical Taclite PDU Class A Pant \$48.66
- o 5.11 Tactical Stryke Pants With Flextac \$61.47
- o 5.11 Tactical Stryke Shorts \$59.76
- o Proper Summer Weight Tactical Pants \$44.13
- o Proper Summer Weight Tactical Shorts \$40.34
- o Under Armour Men's Raid Shorts W/10" Inseam \$29.88 - Item discontinued, alternate priced 5.11 TT370
- o Sport-Tek Posicharge Classic Mesh Short Plain: \$9.27, embroidered: \$25.27
- o Flying Cross Command Freedom Flex Trousers \$51.68

Headwear

- o 5.11 Tactical Boonie Hat Plain: \$23.21, embroidered: \$31.71
- o 5.11 Tactical Fleece Watch Cap Plain: \$12.16, embroidered: \$20.66
- o Port Authority R-Tek Stretch Fleece Beanie Plain: \$4.00, embroidered: \$12.50
- o Flexfit Ballcap Plain: \$9.56, embroidered: \$17.56

Duty Gear and Equipment

- o 5.11 Tactical Rush LBD Lima Duffle Bag \$86.24
- o 5.11 Tactical Rush 24 2.0 Backpack \$97.86
- o 5.11 Tactical Turnout Pocket Organizer II \$20.19
- o Edge Eyewear Dragon Fire Tactical \$7.00
- o Surefire Stiletto Multi-Output Rechargeable Pocket LED Flashlight \$134.00

- Stream Light Wedge Slim Everyday Carry Flashlight \$91.99
- Stream Light Vantage Light \$128.99
- Surefire E2D LED Defender Ultra Flashlight \$215.00
- Stream Light Protac HL-X Dual-Fuel High-Lumen Tactical Light \$90.57
- Ringers Rope Rescue Gloves \$19.89
- Benchmade Hook and Rescue Knife \$50.00
- Leatherman Tools OHT One Hand Multi-Tool \$66.43
- Leatherman Tools Raptor Rescue Shears \$82.14
- Dutyman 1.5" Hook and Loop Tip Belt \$21.43
- Boston Leather Garrison Belt \$24.69
- High Speed Gear Cobra Belt with Integrated D-Ring \$93.43
- Blackhawk CQB/Riggers Belt \$39.24

Uniform Accessories

- Four Crossed Bugles Collar Insignia-Gold (Pair) \$6.00
- Five Crossed Bugles W/Clutch Back \$6.00
- Blackington 3 Crossed Bugles Pin \$6.00
- 4 Bugles Collar Brass W/CB \$13.96
- F.D. 11/4 CRSD Bugles \$13.96
- Serving Since Bar \$12.00
- Blackington Nametag 2 ½" X ½" One Line \$12.00
- Lawpro Breakaway Tie (Navy) \$5.50
- Glip on Tie (Navy) \$5.00

Footwear

- Merrell Agility Peak Tactical Training Show \$85.71 - item discontinued, alternate priced: Merrell Nova 3
- Salomon Quest 4D GTX Forces 2 Waterproof Tactical Boot \$204.29
- Lowa Innox Pro GTX Mid TF Tactical Boots \$175.00
- Under Armour Micro G Valsetz 8" Side-Zip Boots \$97.43
- Under Armour Men's Charged Assert 9 Running Shoes \$53.57
- Reebok Nano Tactical 6" Side Zip Duty Boots \$100.00
- Merrell Tactical Chameleon 8 Stretch Tactical Shoes \$89.14
- Under Armour MG Strikefast Athletic Shoes \$69.14
- Salomon Speed Assault 2 Tactical Shoes \$125.71
- Haix Airpower XR1 Pro Boots \$384.43
- Galls 6" Waterproof Side Zip Composite Toe Boots \$55.00

- o Merrell Men's Moab 3 8" Tactical Side-Zip Waterproof Boots \$113.14
- o Merrell Men's Nova 3 Tactical Shoes \$85.71
- o Thorogood Softstreets 10" Wellington Boot \$112.86
- o Thorogood Men's 8 Side Zip Jump Boot \$110.00
- o Thorogood Gen-Flex2 8" Waterproof Side Zip Boot \$118.57
- o Danner Acadia 8" Waterproof Duty Boot \$335.71
- o Rocky Pro Cell Leather Chukka Boot \$91.67
- o Thorogood 6" Deuce Side Zip Waterproof Boot \$100.00
- o Redback Bobcat UBBK Elastic Sided Soft Tow Work Boot \$171.43

Embroidery

- o Set cost of embroidery per shirt \$20.00

"No hidden fees"

Unless otherwise noted on the line item, item pricing does not include embroidery cost. However, when the website is set up it has the ability to show the total price with embroidery included, if so desired by Spring Hill.

3.00 ADDITIONAL QUESTIONS SPECIFIC TO THIS INVITATION TO BID

Questions or inquiries can be made to the City's Deputy Fire Chief, Kevin Glenn at 615-979-7398 or Kglenn@springhilltn.org

Vendor must submit the following information as part of Vendor's Bid:

If Vendor takes exception to any terms or conditions set forth in this RFP, Vendor will submit a list of the exceptions.

Respectfully submitted,

Bidder: Galls, LLC

Address: 1340 Russell Cave Road

Lexington, KY 40505

Phone: 844-464-2557

Email: bidreview@galls.com

By:  (Authorized Signature for Bidder)

Name: Mike Fadden

Title: CEO

Date: 2/22/2024



1340 Russell Cave Road
Lexington, KY 40505

2/22/2024

Attn: April Goad, City Recorder
City of Spring Hill
199 Town Center Parkway
Spring Hill, TN 37174

Re: City of Spring Hill ITB for Fire Department Uniforms

Galls, LLC ("Galls") is excited about the opportunity to service Spring Hill for your public safety uniform needs and look forward to becoming a key Partner if awarded. Galls has been in business for over 56 years servicing the public safety market; specializing in law, fire, security, corrections, emergency medical services, federal government, military, postal, corporate and transit uniforms and equipment. More than 68% of all law agencies nationwide make purchases from Galls. We are proud to serve America's public safety professionals.

Due to the current unprecedented inflationary economic climate, Galls is requesting the opportunity to review pricing on a yearly basis with Spring Hill administrators. During this review, Galls would present evidence in the form of CPI data and letters from manufacturers to show our cost changes and request a price change accordingly.

We appreciate the consideration and look forward to servicing Spring Hill for the duration of the Contract if selected for award. Please feel free to reach out directly with any questions regarding our proposal.

Thank you,

A handwritten signature in blue ink that reads "Mike Fadden".

Mike Fadden
Chief Executive Officer
Galls, LLC



System Capabilities

- *Secure Online Ordering System*
 - Galls eEquip is only accessible by users defined and approved by customer through unique user names and password assignment
- *Mobile Device Compatibility*
 - Galls eEquip is mobile responsive for ease of on-the-go ordering
 - Compatible with all smart phones and tablets
 - Can be accessed from any location
- *Configurable based on Customer Uniform Program Requirements*
 - Designed to support a broad range of customer uniform program requirements
 - A uniform program profile is established with each customer to be serviced through the Galls eEquip system
 - This profile defines the operating parameters in which the system will govern the program, to include: employee management, allotment management, product offering, delivery requirements, and invoicing
- *Employee Management*
 - Galls eEquip provides an employee based management and tracking segment.
 - Employee information, required to properly process order and provide management reports, is warehoused in our systems data storage. This information includes: employee code, name, address (if appropriate to the program requirement), anniversary date, department, rank, assigned location, designation, and employee group.
 - Historical & distribution data is also maintained for each employee. This data is the basis for management reports, and is collected as orders are placed and distributed. Historical data includes items distributed (to the size level), along with quantities and order/shipment dates.
- *Product Offering Management*
 - Product offerings for the uniform program are defined, and are assigned to the respective employee groups when a uniform program is established on the system.
 - Employee Groups, or shop-by locations, typically represents a job function or physical location. Such as if a uniform program was for a police department, there may be Shop-By Location for "Patrol", "Swat", "K-9", etc. with each group having a specific uniform products assigned to them. During order placement, only products associated with the

Shop-By Location the employee is assigned to are available for order. This ensures that the employee can only order those products required for his/her job function.

- Galls eEquip supports alterations, such as trouser hemming, application of badges, etc. These elements are defined based on the requirements of the uniform program, and may be limited to specific styles and employee groups.
- *Optional "Shop Galls" Feature for Galls eEquip*
 - Feature allows the customer to add the entire Galls.com product offering to their website at a negotiated percent discount off retail.
 - Reduces the need to call for quotes on items that are needed right away
 - Keep in mind that customized VAS options are not available on these items
- *Optional "Package Ordering" Feature*
 - Feature allows the user to create "Packages" of items that are frequently ordered at the same time (ex. "New Hire Package," "New Vehicle Package")
 - "Package" orders are bundled and shipped together by user
 - This feature reduces the number of clicks per order and reduces errors during order entry by ensuring that all needed items are ordered before processing
- *Optional Allotment Management*
 - The system provides employee allotment management based on dollars OR units.
 - If permitted by the uniform program profile, employees may purchase uniforms in excess of their allotment amount via credit card.
 - Allotments may be renewed on the employee's anniversary date, the calendar year (each January 1), or a specific date.
 - Unused allotments may be rolled over to the new allotment year in its entirety, or a portion of the unused allotment may be rolled over, or no rollover based on the Uniform Program Profile.
 - If Allotment Management is required for the uniform program, the employee's available allotment is verified during the checkout process.
 - If the amount ordered exceeds the employee's available allotment and the program allows employee payments for amounts over the allotment via credit card, the checkout process remains active, and the employee will be prompted for credit card information during the checkout process.
 - If there is not sufficient allotment to cover the order amount and the program does not permit payment of the overage by the employee (via credit card), the checkout process will be disallowed until the order is altered to be within the employee's available allotment amount.
 - If the program has an allotment limit by product category, the payment for the amount over allotment will be forced to a credit card if credit card purchases are allowed (i.e. agency will only pay \$100 toward a footwear purchase).
 - If the program has allotment needs but also wants to allow orders paid for by the agency off of allotment, this can be accommodated along with a reason code for the purchase and purchase comments. Approval can be required for

this scenario and users will chose from a drop list of approvers (up to 3 levels of approval).

- *Optional Payroll Deduction Management*
 - Much like allotment management, the system can deposit, track, and renew payroll deduction funds to users
 - Renewal periods are identical to allotment renewals (anniversary date or calendar date)
 - Detailed month-end reporting available as well as on-demand reporting to track balances
 - Payroll deduction funds may be used in conjunction with other pay methods if allotment is exceeded or the employee does not have available funds on his/her credit card but need to make a purchase
- *Controlled Uniform Order Placement*
 - Galls eEquip controls uniform order placement by tying together the Employee, Product Offering, Shop-By Location and Allotment Management segments of the system, as governed by the uniform program profile.
 - Galls eEquip provides a web-based method for customer uniform administrators or employees to place uniform orders. The product offering and associated optional alteration options are displayed are based on the ordering employee's employee group assignment. Any mandatory alterations, such as standard department patch are garment, are hard code in the back system to ensure no mandatory alteration is missed during order placement on the website.
 - Galls eEquip allows for orders to be placed using a "shop-by individual" feature which provides an administrator the ability to place a large bulk uniform order and segment the order down to the individual employee level, eliminating the necessity to place a separate order for each employee.
- *Optional On-Line Order approval*
 - A customer may require all order or certain orders be approved by an Administrator prior to being processed. Galls eEquip allows for approval gates to be established from shipping to order dollar amount which are defined in the Uniform Program Profile. These orders remain in a "Hold for Approval" status until released by an Administrator. Galls eEquip provides information on these orders to the Administrators through system generated approval emails sent to the Administrator which allows the order to be approved through the links provided in the email, or on the Administrator's user dashboard on the website.
 - Upon order approval, the order is released to the back-office system for fulfillment. Denied orders assume a "denied" status, and are not released to the back-office system.
- *Administrator Site Maintenance and Task Management*
 - Allows customer's website administrator to add/remove product as needed
 - Customers can make changes effective immediately or request a quote from a sales associate

- Customer administrators may also submit work requests through eEquip Task Management software so that requests are visible through a workflow and accompanied by automatic email updates
- *Integrated with Galls ERP system*
 - The system is integrated with Gall's order fulfillment system, to include functionality in the areas of distribution, inventory control, production planning and stock replenishment, as well as accounting support.
 - When an order is placed in the system, it is passed directly to the distribution system for fulfillment of the order. As the order makes its way through the fulfillment process, the system is updated: 1) to confirm that the order was successfully received into the distribution system, 2) when the order is in process, and 3) when shipment is made. Shipment quantities and shipment dates are included in the data passed to the system from the distribution system.
 - As a result of the system order being passed to our back-office systems, our perpetual inventory is allocated/depleted. Our production-planning module recognizes the inventory depletion, and if warranted, triggers the stock replenishment process.
- *Flexible, On-Demand Management Reporting*
 - Galls eEquip provides flexible, on-demand reporting with output into Excel .xls or Excel .xlsx, which allows for easy review and manipulation of the data output by the Administrators. The reporting can be sent directly to the requestors email or reviewed from the reports dashboard.
 - Available reports include:
 - Allotment Report
 - Order History Sales report
 - Itemized Sales report
 - Allotment Activity Report
 - Unit Allotment Activity Report
 - Backorder Report
 - Dropship Report
 - Within the various report offerings, the user may specify parameters such as date ranges, open or closed orders, or limit report data to a specific location or department, as applicable to the report.
- *Customer management of employees*
 - Galls eEquip system allows for department Administrators to have the ability to assign new users to the website, update user profiles, Shop-By Location, etc. should the customer chose the manager their own employee access to the website.
- *Customer management of inventory*
 - Galls eEquip provides a tool to track the customer's on-site inventory purchased by Galls as well as outside vendors.
 - The inventory management tool also allows Administrators to issue items to individuals, track those issues, and track return status of items. This gives administrators a

convenient place to create a history for all users and what items they may have in their possession.

- 4 Major Components:
 - Inventory Management—
 - Build custom inventory assortment, tree structure with branch/leaf design like UP assortment
 - Load SKUs from Uniform Program or load items received in via Non-Galls Receiving
 - Manually load inventory or push inventory in via Galls/Non-Galls Receiving
 - Serial Number/Expiration Tracking
 - Allows administrators to input the number of serial numbers to capture on an item and expiration in months
 - Users and administrators receive automatic notifications in advance of expiration dates
 - System is adaptable with standard UPC scanners and signature pads for quicker serial number entry and item issuing
 - Galls Receiving
 - Receive orders in to inventory that have been closed in GQ and designate assortment to load in to—inventory auto-loads
 - Receive orders in and “set-aside” for individuals so that they are not shown in “active” inventory under the Inv. Mgmt. tool
 - Order management dashboard that will allow quartermaster employees to receive in orders and notify users when their items are ready for pickup
 - Non-Galls Receiving
 - Manually receive in non-Galls order, can designate a receive date, vendor, vendor code, item number, description, qty, and assortment—inventory auto-loads to designated assortment to Inv. Mgmt. tool
 - Agency Issues
 - Issue items to individuals, capture signature upon receipt by individual
 - Can return items from individuals and designate if “damaged” or “reusable” with “reusable” returns auto-loading back in to the Inv. Mgmt. tool
 - Reporting available on this feature
- *Budget Tracking*
 - Allows customers to load a blanket purchase order to their site
 - Customer can assign a start/end date of the purchase order, amount that cannot be exceeded, and set low balance thresholds that will alert finance users that a new PO will need to be requested, generated, and loaded on to the site
 - The system will block orders that may cause the PO to be exceeded

- *Quote Management*
 - Galls eEquip provides a tool to allow customers to generate their own quotes in order to obtain purchase orders
 - Items going on the quote will need to be pre-loaded on to the site
 - This tool is helpful for agencies who have to submit quotes to their finance departments in order to obtain purchase orders, even if our pricing on eEquip is a constant, fixed price
- *Customer Onboarding Team and Process*
 - Customers who sign on with Galls for their eEquip programs will be provided with a dedicated program specialist who will assist in gathering program requirements, build out of the program, launch, and post-launch support
 - This team will assist with training materials when needed and give the customer a point of contact for the duration of the build-out

System Availability, Security and Technical Information

- System is available 24x7
- Compatible with mobile devices via custom mobile experience
- Minimal service outages for maintenance/upgrades – scheduled to 4x per year, with emergency outages being communicated as soon as possible.
- System is based on IBM iSeries POWER 9 Technology
 - <https://www.ibm.com/power>
 - Data Center includes multiple LPARs
 - Utilize Replication as a Service with a managed service partner who provides us with a similarly configured iSeries within their data center
- System utilized IBM DB2 for data base
 - <https://www.ibm.com/products/db2>
- System Security – Our Data Center is kept protected and secure
 - iSeries is housed in an internal Data Center that is protected via card entry scanning and video surveillance equipment
 - Our partner utilizes a similar configuration but also uses biometric scanning as an additional layer of protection
- Data Security and Protection
 - Utilize a layered approach that includes Next Gen firewalls along with DDoS protection, web application firewall, and SSL certificates
 - All secure web traffic is done using Go Daddy 4096 bit public key and SSL certificate 256 bit
 - Network is segmented and we are deploying Rate Limiting technology
- The system is designed to allow for a minimum doubling in size/volume of the business without requiring any upgrades

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Galls Parent Holdings, LLC	
2 Business name/disregarded entity name, if different from above Galls, LLC (FEIN 20-3545989)	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small> <input type="checkbox"/> Other (see instructions) ▶ _____	
4 Exemptions (codes apply only to certain entities, not Individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>	
5 Address (number, street, and apt. or suite no.) See instructions. 1340 RUSSELL CAVE ROAD	Requester's name and address (optional)
6 City, state, and ZIP code LEXINGTON, KY 40505	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number													
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Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification Instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶	Date ▶	1/2/2024
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.
Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



1340 Russell Cave Road
Lexington, KY 40505

To Whom It May Concern,

Our W-9 is filled out properly for a Single Member LLC that files its Federal Income Tax return under its Parent Company.

Galls, LLC is a valid legal entity with FEIN # 20-3545989. For Federal Income Tax purposes only, Galls, LLC files as a division of its Parent Company, Galls Parent Holdings LLC and pays Federal Income Tax under FEIN # 82-4099469.

Galls' legal staff together with our Parent Company have issued this W-9 in accordance with Federal law and the use of this form.

A handwritten signature in blue ink, appearing to read "Dustin McDulin", written over a horizontal line.

Dustin McDulin
Chief Financial Officer

