

RESOLUTION 23-19

A RESOLUTION TO AUTHORIZE THE PURCHASE OF TWO 2023 FORD F150'S FOR THE DISTRIBUTION DIVISION THROUGH STATE CONTRACT

WHEREAS, the City of Spring Distribution Division desires to purchase two Ford F150's through State Contract; and

WHEREAS, the Ford F150's will be utilized to complete routine maintenance throughout the distribution system; and

WHEREAS, the total cost of \$56,000 was budgeted in FY 2023 budget; and

WHEREAS, BOMA approved resolution 22-177 to purchase two Ford Mavericks at a total cost of \$62,554 that is no longer available for purchase due to the vehicle being out of production for the 2022 model years causing the dealership to cancel the order and purchase order respectively; and

WHEREAS, funding for the purchase of the trucks will be expensed in the 2022-2023 budget year from 410-52211-900 in the amount of \$56,000.00 plus budget amendment No.1 for an additional \$29,770.00 from enterprise fund balance;

NOW, THEREFORE, BE IT RESOLVED, that the City of Spring Hill Board of Mayor and Aldermen authorizes the purchase of two Ford F150 pickup trucks at a total cost of \$85,776.00.

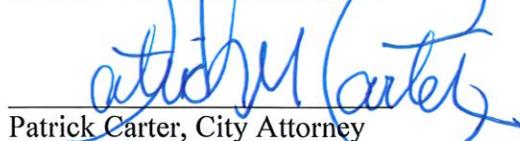
Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee, on the 6th day of February 2023.


Jim Hagaman, Mayor

ATTEST:


April Goad, City Recorder

LEGAL FORM APPROVED:


Patrick Carter, City Attorney



REQUEST: *Approval of Resolution 23-19*
SUBMITTED BY: Jessica Weaver, Utility Director
DATE: February 6th, 2023
RE: To approve purchase of two 2023 Ford F150's for the Distribution Division through state contract

ATTACHMENTS:

PURPOSE:

To approve Resolution 23-19 to approve purchase of two 2023 Ford F150's for the Distribution division from Lonnie Cobb Auto Group through State contract.

BACKGROUND:

The City of Spring Hill Distribution Division budgeted for two 2023 Chevrolet Colorado's to be purchased to replace two vehicles that are beyond their life. These vehicles will provide for a safe, dependable transportation for staff to complete daily tasks for the next 12-15 years. In July 2022, the Utility Department was advised the Colorado vehicles were not available but there was opportunity to purchase two Ford Mavericks at comparable pricing. A resolution was submitted for BOMA approval through Resolution 22-177 for the Mavericks at a total cost of \$62,554.00. Last week the Dealership advised these vehicles are out of production and they can no longer provide the vehicles. Subsequently, Staff has cancelled the order, cancelled the Purchase Order and began searching for alternative vehicles. It was discovered the original vehicle budgeted is not available at any of the dealerships across the state. Staff was able to locate two vehicles at Lonnie Cobb Auto Group in Henderson TN that are on the lot and available now. The dealership also advised there will not be any additional Mavericks nor Rangers built this year. They are accepting orders for 2024 vehicles and the cost has increased 12% across the board. Currently, Staff recommends purchasing the 2023 F150 at the current price of \$42,883.00 each.

FINANCIAL IMPACT:

This will be funded from FY 2023 budgeted funds at the originally budgeted cost of \$56,000.00 plus \$29,770.00 funded from enterprise fund balance as part of budget amendment no.1 for a total cost of \$85,776.00



STAFF RECOMMENDATION:

Staff recommends approval of Resolution 23-19 to approve purchase of the 2023 Ford F150's for the Distribution Division at a total cost of \$85,776.00

2023 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1E)

Price Level: 320



Client Proposal

Prepared by:
STEVEN BLACKSTOCK

Office: 731-989-2121

Date: 01/16/2023





Prepared by: STEVEN BLACKSTOCK

01/16/2023

Lonnie Cobb Ford | 1618 Highway 45 North Henderson Tennessee | 383404005

2023 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1E)

Price Level: 320

Warranty

Standard Warranty

Basic Warranty

Basic warranty 36 months/36,000 miles

Powertrain Warranty

Powertrain warranty 60 months/60,000 miles

Corrosion Perforation

Corrosion perforation warranty 60 months/unlimited

Roadside Assistance Warranty

Roadside warranty 60 months/60,000 miles

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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01/16/2023

Lonnie Cobb Ford | 1618 Highway 45 North Henderson Tennessee | 383404005

2023 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1E)

Price Level: 320

As Configured Vehicle

Code	Description	MSRP
X1E	Base Vehicle Price (X1E)	\$42,495.00
101A	Equipment Group 101A Standard <i>Includes:</i> - Transmission: Electronic 10-Speed Automatic Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut. - Tires: 265/70R17 BSW A/T - Wheels: 17" Silver Steel - Radio: AM/FM Stereo w/6 Speakers Includes auxiliary audio input jack. - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.	-\$750.00
995_	Engine: 5.0L V8 <i>Includes flex-fuel capability.</i> <i>Includes:</i> - GVWR: 7,050 lbs Payload Package	\$2,335.00
44G	Transmission: Electronic 10-Speed Automatic <i>Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.</i>	Included
XL3	Electronic Locking w/3.31 Axle Ratio	\$420.00
NONGV2	GVWR: 7,050 lbs Payload Package	Included
STDTR	Tires: 265/70R17 BSW A/T	Included
64C	Wheels: 17" Silver Steel	Included
A	Vinyl 40/20/40 Front Seat	N/C
145WB	145" Wheelbase	STD
STDRD	Radio: AM/FM Stereo w/6 Speakers <i>Includes auxiliary audio input jack.</i> <i>Includes:</i> - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.	Included
53B	Class IV Trailer Hitch Receiver <i>Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, class IV trailer hitch receiver, smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available).</i>	\$315.00

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2023 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1E)

Price Level: 320

As Configured Vehicle (cont'd)

Code	Description	MSRP
52X	Auto Start-Stop Removal	-\$50.00
413	Skid Plates <i>Includes fuel tank, transfer case and front differential.</i>	\$160.00
PAINT	Monotone Paint Application	STD
WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code. <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C
425	50 State Emissions	STD
YZ_01	Oxford White	N/C
AS_02	Black w/Medium Dark Slate w/Vinyl 40/20/40 Front Seat	N/C
4 leds	Front and rear LED's <i>(2) LED's mounted to front grill LED strip under tailgate</i>	\$825.00
cab steps	Ranger/ F150 cab steps <i>black tube cab steps</i>	\$575.00
toolbox	toolbox <i>diamond plate cross box toolbox</i>	\$595.00
spray in bedlin	spray in bedliner	\$595.00
mlb	mini led lightbar <i>Mini LED Amber Lightbar</i>	\$895.00
SUBTOTAL		\$48,410.00
Destination Charge		\$1,795.00
TOTAL		\$50,205.00

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2023 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1E)

Price Level: 320

Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price	\$42,495.00
Options	\$2,430.00
Colors	\$0.00
Upfitting	\$3,485.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,795.00
Subtotal	\$50,205.00

Pre-Tax Adjustments

Code	Description	MSRP
fleet discount	fleet discount	-\$7,322.00
Total		\$42,883.00

Customer Signature

Acceptance Date

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2023 F-150 4x4 SuperCrew Cab 5.5' box 145" WB XL (W1E)

Price Level: 330



Client Proposal

Prepared by:
STEVEN BLACKSTOCK
Office: 731-989-2121
Date: 01/25/2023





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01/25/2023

Lonnie Cobb Ford | 1618 Highway 45 North Henderson Tennessee | 383404005

2023 F-150 4x4 SuperCrew Cab 5.5' box 145" WB XL (W1E)

Price Level: 330

Warranty

Standard Warranty

Basic Warranty

Basic warranty 36 months/36,000 miles

Powertrain Warranty

Powertrain warranty 60 months/60,000 miles

Corrosion Perforation

Corrosion perforation warranty 60 months/unlimited

Roadside Assistance Warranty

Roadside warranty 60 months/60,000 miles



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Lonnie Cobb Ford | 1618 Highway 45 North Henderson Tennessee | 383404005

2023 F-150 4x4 SuperCrew Cab 5.5' box 145" WB XL (W1E)

Price Level: 330

As Configured Vehicle

Code	Description	MSRP
W1E	Base Vehicle Price (W1E)	\$45,410.00
101A	Equipment Group 101A Standard <i>Includes:</i> - Engine: 3.3L V6 PFDI <i>Includes auto start-stop technology and flex-fuel capability.</i> - Transmission: Electronic 10-Speed Automatic <i>Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.</i> - 3.73 Axle Ratio - GVWR: 6,470 lbs Payload Package - Tires: 265/70R17 BSW A/T - Wheels: 17" Silver Steel - Radio: AM/FM Stereo w/6 Speakers <i>Includes auxiliary audio input jack.</i> - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.</i>	-\$750.00
99B	Engine: 3.3L V6 PFDI <i>Includes auto start-stop technology and flex-fuel capability.</i>	Included
44G	Transmission: Electronic 10-Speed Automatic <i>Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.</i>	Included
X26	3.73 Axle Ratio	Included
STDGV	GVWR: 6,470 lbs Payload Package	Included
STDTR	Tires: 265/70R17 BSW A/T	Included
64C	Wheels: 17" Silver Steel	Included
A	Vinyl 40/20/40 Front Seat	N/C
145WB	145" Wheelbase	STD
STDRD	Radio: AM/FM Stereo w/6 Speakers <i>Includes auxiliary audio input jack.</i> <i>Includes:</i> - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.</i>	Included
53B	Class IV Trailer Hitch Receiver <i>Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, class IV trailer hitch receiver, smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available).</i>	\$315.00

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2023 F-150 4x4 SuperCrew Cab 5.5' box 145" WB XL (W1E)

Price Level: 330

As Configured Vehicle (cont'd)

Code	Description	MSRP
PAINT	Monotone Paint Application	STD
WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code. <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C
425	50 State Emissions	STD
YZ_01	Oxford White	N/C
AS_02	Black w/Medium Dark Slate w/Vinyl 40/20/40 Front Seat	N/C
4 leds	Front and rear LED's <i>(2) LED's mounted to front grill LED strip under tailgate</i>	\$825.00
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mlb	mini led lightbar <i>Mini LED Amber Lightbar</i>	\$895.00
SUBTOTAL		\$48,460.00
Destination Charge		\$1,895.00
TOTAL		\$50,355.00

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Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price	\$45,410.00
Options	-\$435.00
Colors	\$0.00
Upfitting	\$3,485.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,895.00
Subtotal	\$50,355.00

Pre-Tax Adjustments

Code	Description	MSRP
fleet discount	fleet discount	-\$8,070.00
Total		\$42,285.00

Customer Signature

Acceptance Date

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