

**RESOLUTION 23-205**

**A RESOLUTION TO AUTHORIZE THE PURCHASE OF THREE  
PICKUP TRUCKS FOR THE UTILITY DEPARTMENT THROUGH  
STATE CONTRACT**

**WHEREAS**, the City of Spring Utility Department desires to purchase three pickup Trucks through State Contract; and

**WHEREAS**, the Trucks will be utilized to complete routine maintenance throughout the Utility; and

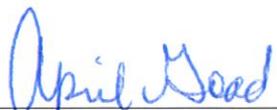
**WHEREAS**, funding for the purchase of the trucks will be expensed in the 2023-2024 budget year from Capital Classification line items for water plant, water distribution, and sewer collections.

**NOW, THEREFORE, BE IT RESOLVED**, that the City of Spring Hill Board of Mayor and Aldermen authorizes the purchase of three Pickup Trucks at a total not to exceed cost of \$166,425.00 (\$55,475.00 each).

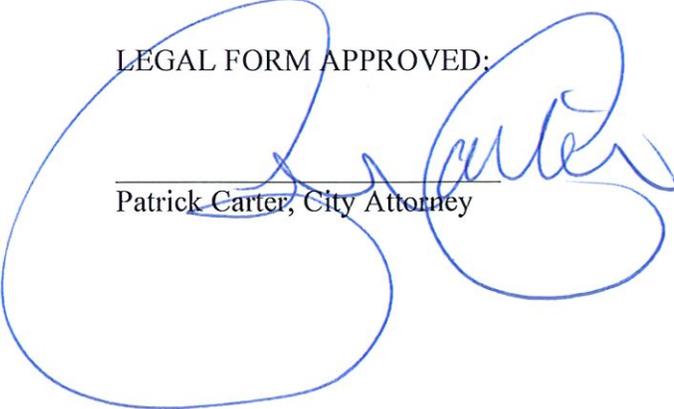
**Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee, on the 16th day of October, 2023.**

  
\_\_\_\_\_  
Jim Hagaman, Mayor

ATTEST:

  
\_\_\_\_\_  
April Goad, City Recorder

LEGAL FORM APPROVED:

  
\_\_\_\_\_  
Patrick Carter, City Attorney



**REQUEST:** *Approval of Resolution 23-205*

**SUBMITTED BY:** Jessica Weaver, Utility Director

**DATE:** October 16<sup>th</sup>, 2023

**RE:** To approve purchase of three 2024 Nissan Titan trucks for the Utility Department (Specifically Water Distribution Division, Sewer Collections Division and Water Treatment Plant) through State Contracts which the City is eligible

**ATTACHMENTS:**

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**PURPOSE:**

To approve Resolution 23-205 to approve purchase of three 2024 Nissan Titan Pickup Trucks for the Water Distribution, Sewer Collections, and Water Plant divisions of the Utility Department from Alan Jay Fleet Sales through State Contract.

**BACKGROUND:**

The City of Spring Hill Utility Department budgeted for three 2023 Chevrolet 2500 to be purchased to replace vehicles that are beyond their useful life. Current conversations with dealers determined the 2023 and 2024 vehicles are a minimum of 12 months delayed fulfilling current orders. Staff researched alternatives and located 2024 Nissan Titans available at Alan Jay Fleet within approximately 4 months. These vehicles will be funded from budgeted Capital classification line items (59) for each division. These vehicles will provide safe, dependable transportation for staff to complete daily tasks for the next 12-15 years.

**FINANCIAL IMPACT:**

This will be funded from FY 2024 budgeted funds at a cost of \$166,425.00 (\$55,475.00 each) from Alan Jay Automotive through State Contract.

**STAFF RECOMMENDATION:**

Staff recommends approval of Resolution 23-205 to approve purchase of the 2024 Nissan Titans at a total cost of \$55,475.00 each from the budgeted funds.



**GOVERNMENT  
PRICE QUOTE**

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4216	WWW.ALANJAY.COM	48856-1
Corporate Office	2003 U.S. 27 South	MOBILE 904-505-9682	Mailing Address	P.O. BOX 9200
	Sebring, FL 33870	FAX 863-402-4221		Sebring, FL 33871-9200

ORIGINAL QUOTE DATE  
10/2/2023

**PRICE QUOTE FORM**

REVISED QUOTE DATE  
10/2/2023

REQUESTING AGENCY	SPRING HILL, CITY OF (TN)		
CONTACT PERSON	TC NORMAN	EMAIL	<a href="mailto:TCNORMAN@SPRINGHILLTN.ORG">TCNORMAN@SPRINGHILLTN.ORG</a>
PHONE	931-486-1265	MOBILE	931-982-0961
		FAX	

**Contract No. 80358 - SWC209 EVENT # 32110-12904**

MODEL	38214	MSRP	\$51,965.00
2024 NISSAN TITAN CREW CAB SV 4WD 5.5' BED V8			
<b>CUSTOMER ID</b>		<b>GOVERNMENT PRICE</b>	<b>\$47,839.00</b>
<b>BED LENGTH</b>	<b>5.5' BED</b>		

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

**FACTORY OPTIONS**

**DESCRIPTION**

QAK	Glacier White	\$0.00
G	OPTIONS Black, Cloth Seat Trim	\$0.00
38414	MODEL UPGRADE TO 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X	\$4,620.00
CPO	SEE ATTACHED PRINT OUT FOR COMPLETE VEHICLE DETAILS	\$0.00

**FACTORY OPTIONS \$4,620.00**

TRADE IN		TOTAL COST	\$52,459.00
	YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~		\$0.00

**TOTAL COST LESS TRADE IN(S) QTY 1 \$52,459.00**

Estimated Annual payments for 60 months paid in advance: \$11,748.66  
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS**

VEHICLE QUOTED BY **MATT FORTE** GOVERNMENT ACCOUNT MANAGER [matt.forte@alanjay.com](mailto:matt.forte@alanjay.com)

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



# Alan Jay Automotive Management

Matt Forte | 904-505-9682 | matt.forte@alanjay.com

Vehicle: [Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X (✔ Complete)



Note: Photo may not represent exact vehicle or selected equipment.

## Window Sticker

### SUMMARY

[Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X

MSRP: \$53,580.00

Interior: Black, Cloth Seat Trim w/Vinyl Bolsters

Exterior 1: Glacier White

Exterior 2: No color has been selected.

### OPTIONS

CODE	MODEL	MSRP
38414	[Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X	\$53,580.00
<b>OPTIONS</b>		
G	Black, Cloth Seat Trim w/Vinyl Bolsters	\$0.00
QAK	Glacier White	\$0.00

**SUBTOTAL** \$53,580.00

Adjustments Total \$0.00

Destination Charge \$1,895.00

**TOTAL PRICE** \$55,475.00

### FUEL ECONOMY

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Data Version: 20593. Data Updated: Oct 1, 2023 6:39:00 PM PDT.



# Alan Jay Automotive Management

Matt Forte | 904-505-9682 | matt.forte@alanjay.com

Vehicle: [Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X (  Complete )

Est City:15 (2023) MPG

Est Highway:20 (2023) MPG

Est Highway Cruising Range:520.00 mi

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Vehicle: [Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X (✔ Complete)

## Standard Equipment

### Mechanical

- Engine: 5.6L Endurance V8
- Transmission w/Driver Selectable Mode and Sequential Shift Control
- Transmission: 9-Speed Automatic
- Electronic Transfer Case
- Part-Time Four-Wheel Drive
- Driver Selectable Rear Locking Differential
- 3.69 Axle Ratio
- Engine Oil Cooler
- 80-Amp/Hr 710CCA Maintenance-Free Battery w/Run Down Protection
- 200 Amp Alternator
- Trailer Wiring Harness
- Class IV Towing Equipment -inc: Hitch and Trailer Sway Control
- 1 Skid Plate
- 1510# Maximum Payload
- GVWR: 7,300 lbs
- Front And Rear Anti-Roll Bars
- Bilstein Brand Name Shock Absorbers
- Rear Auto-Leveling Suspension
- Off-Road Suspension
- Hydraulic Power-Assist Speed-Sensing Steering
- 26 Gal. Fuel Tank
- Single Stainless Steel Exhaust
- Auto Locking Hubs
- Double Wishbone Front Suspension w/Coil Springs
- Solid Axle Rear Suspension w/Air Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Descent Control and Hill Hold Control
- Brake Actuated Limited Slip Differential

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Vehicle: [Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X (  Complete )

## Exterior

- Regular Box Style
- Spray-In Bed Liner
- Wheels: 18" x 8" Painted Dark Finish Alloy
- Tires: P275/70R18 BSW A/T Off-Road
- Steel Spare Wheel
- Full-Size Spare Tire Stored Underbody w/Crankdown
- Clearcoat Paint w/Decal
- Gray Front Bumper w/2 Tow Hooks
- Gray Rear Step Bumper
- Black Side Windows Trim, Black Front Windshield Trim and Black Rear Window Trim
- Black Door Handles
- Gray Wheel Well Trim
- Black Power Heated Side Mirrors w/Manual Folding
- Sliding Rear Window w/Defroster
- Deep Tinted Glass
- Speed Sensitive Rain Detecting Variable Intermittent Wipers
- Galvanized Steel/Aluminum Panels
- Black Grille w/Body-Color Surround
- Tailgate Rear Cargo Access
- Manual Tailgate/Rear Door Lock
- Cargo Lamp w/High Mount Stop Light
- Headlights-Automatic Highbeams
- Manual-Leveling Intelligent Auto Headlights (i-Ah) Auto On/Off Projector Beam Led Low/High Beam Daytime Running Auto High-Beam Headlamps w/Delay-Off
- Front Fog Lamps
- LED Brakelights
- Laminated Glass

## Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Aux Audio Input Jack, Steering Wheel Controls and Radio Data System

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Vehicle: [Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X (✔ Complete)

## Entertainment

Radio: NissanConnect w/Navigation -inc: 9" touchscreen display, 6 speakers, wireless Apple CarPlay, Android Auto, SiriusXM radio, Nissan door to door navigation w/3D building graphics and satellite imagery, connected navigation features including online POI search, over-the-air map updates and online premium traffic information, HD radio, SiriusXM Traffic, SiriusXM Travel Link w/weather, fuel prices, movie listings, stock info, sports and parking, TomTom weather, Nissan voice recognition for navigation and audio, follow me home function, 2 illuminated USB (1 type A, 1 type C) connection ports, 2 USB-A charge only ports, Bluetooth hands-free phone system, streaming audio via Bluetooth and hands-free text messaging assistant

Integrated Roof Antenna

2 LCD Monitors In The Front

## Interior

Driver Seat

Passenger Seat

60-40 Folding Split-Bench Front Facing Fold-Up Cushion Rear Seat

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Inclinator, Oil Temperature, Transmission Fluid Temp, Trip Odometer and Trip Computer

Power Rear Windows

Front Captain's Seats -inc: 8-way power adjustable driver's seat w/2-way power lumbar support and 4-way manual adjustable passenger's seat

Leather Steering Wheel

Front Cupholder

Rear Cupholder

2 12V DC Power Outlets

Compass

Valet Function

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button

Proximity Key For Doors And Push Button Start

HomeLink Garage Door Transmitter

Cruise Control w/Steering Wheel Controls

Distance Pacing

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts and Console Ducts

Illuminated Locking Glove Box

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Vehicle: [Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X ( Complete )

## Interior

Driver Foot Rest

Full Cloth Headliner

Urethane Gear Shifter Material

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert, Metal-Look Console Insert and Chrome/Metal-Look Interior Accents

Cloth Seat Trim w/Vinyl Bolsters -inc: PRO-4X embroidery

Day-Night Auto-Dimming Rearview Mirror

Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror

Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage, 2 12V DC Power Outlets and 1 120V AC Power Outlet

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats

Pickup Cargo Box Lights

FOB Controls -inc: Windows

NissanConnect Services Tracker System

Dashboard Storage, Driver / Passenger And Rear Door Bins and Locking 2nd Row Underseat Storage

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks w/Autolock Feature

Driver Information Center

Trip Computer

Outside Temp Gauge

Analog Appearance

Seats w/Cloth Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

4 Seatback Storage Pockets

Front Center Armrest and Rear Center Armrest

Perimeter Alarm

Immobilizer

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Vehicle: [Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X (✔ Complete)

## Interior

Air Filtration

2 12V DC Power Outlets and 1 120V AC Power Outlet

## Safety-Mechanical

Electronic Stability Control (ESC)

ABS And Driveline Traction Control

## Safety-Exterior

Side Impact Beams

## Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Rear Parking Sensors

Blind Spot Warning (BSW) Blind Spot

Automatic Emergency Braking (AEB)

Lane Departure Warning (LDW) Lane Departure Warning

Collision Mitigation-Front

Driver Monitoring-Alert

Collision Mitigation-Rear

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Driver And Passenger Knee Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Restricted Driving Mode

RearView Monitor Back-Up Camera

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Vehicle: [Fleet] 2024 Nissan Titan (38414) 4x4 Crew Cab PRO-4X (  Complete )

## WARRANTY

Basic Years: 5  
Basic Miles/km: 100,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 100,000  
Corrosion Years: 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

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STATE OF TENNESSEE, DEPARTMENT OF GENERAL SERVICES  
CENTRAL PROCUREMENT OFFICE

**Statewide Multi-Year Contract Issued to:**

Alan Jay Automotive Management Inc  
5330 US Highway 27 S  
Sebring, FL 33870-5661

Vendor ID: 0000233695

**Contract Number: 0000000000000000000080358**

Title: SWC209 Vehicles

Start Date : September 22, 2023 End Date: December 31, 2024

Is this contract available to local government agencies in addition to State agencies?: Yes

**Authorized Users.** This Contract establishes a source or sources of supply for all Tennessee State Agencies. "Tennessee State Agency" refers to the various departments, institutions, boards, commissions, and agencies of the executive branch of government of the State of Tennessee with exceptions as addressed in Tenn. Comp. R. & Regs. 0690-03-01-.01. The Contractor shall provide all goods or services and deliverables as required by this Contract to all Tennessee State Agencies. The Contractor shall make this Contract available to the following entities, who are authorized to and who may purchase off of this Statewide Contract ("Authorized Users"):

- a. all Tennessee State governmental entities (this includes the legislative branch; judicial branch; and, commissions and boards of the State outside of the executive branch of government);
- b. Tennessee local governmental agencies;
- c. members of the University of Tennessee or Tennessee Board of Regents systems;
- d. any private nonprofit institution of higher education chartered in Tennessee; and,
- e. any corporation which is exempted from taxation under 26 U.S.C. Section 501(c)(3), as amended, and which contracts with the Department of Mental Health and Substance Abuse to provide services to the public (Tenn. Code Ann. § 33-2-1001).

These Authorized Users may utilize this Contract by purchasing directly from the Contractor according to their own procurement policies and procedures. The State is not responsible or liable for the transactions between the Contractor and Authorized Users.

Note: If "no", attach exemption request addressed to the Central Procurement Officer.

**Contract Contact Information:**

State of Tennessee  
Department of General Services, Central Procurement Office  
Contract Administrator: Michael Neely  
3rd Floor, William R Snodgrass, Tennessee Tower  
312 Rosa L. Parks Avenue  
Nashville, TN 37243-1102  
Phone: 615-741-5971  
Fax: 615-741-0684

Line Information

**Line 1**

Item ID: 1000179934  
*Police, Vehicles, Ford, Generic SWC209 Asset*  
Unit of Measure: EA

**Line 3**

Item ID: 1000179936  
*Minivan and Full-size Vans, Ford (Passenger, Cargo, Cut-Away), Generic SWC209 Asset*  
Unit of Measure: EA

**Line 4**

Item ID: 1000179937  
*Sport Utility Vehicles, Ford (SUVs), Generic SWC209 Asset*  
Unit of Measure: EA

**Line 5**

Item ID: 1000179938  
*Light Trucks, Ford (Class 1,2,3,4,5) Pickup or Chassis Cab, Generic SWC209 Asset*  
Unit of Measure: EA

**Line 6**

Item ID: 1000179939  
*Medium Trucks, Ford (Class 6,7) Pickup or Chassis Cab, Generic SWC209 Asset*  
Unit of Measure: EA

**Line 7**

Item ID: 1000179941  
*Optional Equipment, Generic SWC209 Asset*  
Unit of Measure: EA

**Line 8**

Item ID: 1000187744  
*Sedans, Nissan, Generic SWC209 Asset*  
Unit of Measure: EA

**Line 9**

Item ID: 1000187746  
*Sport Utility Vehicles, Nissan (SUVs), Generic SWC209 Asset*  
Unit of Measure: EA

**Line 10**

Item ID: 1000187747

*Light Trucks, Nissan (Class 1,2,3,4,5) Pickup or Chassis Cab, Generic SWC209 Asset*

Unit of Measure: EA

**Line 11**

Item ID: 1000187716

*Police Vehicles, CDJR, Generic SWC209 Asset*

Unit of Measure: EA

**Line 12**

Item ID: 1000187718

*Minivan and Full-size Vans, CDJR(Passenger, Cargo, Cut-Away), Generic SWC209 Asset*

Unit of Measure: EA

**Line 13**

Item ID: 1000187720

*Light Trucks, CDJR(Class 1,2,3,4,5) Pickup or Chassis Cab, Generic SWC209 Asset*

Unit of Measure: EA

**Line 14**

Item ID: 1000187750

*Minivan and Full-size Vans, GMC (Passenger, Cargo, Cut-Away), Generic SWC209 Asset*

Unit of Measure: EA

**Line 15**

Item ID: 1000187751

*Sport Utility Vehicles, GMC (SUVs), Generic SWC209 Asset*

Unit of Measure: EA

**Line 16**

Item ID: 1000187752

*Light Trucks, GMC (Class 1,2,3,4,5) Pickup or Chassis Cab, Generic SWC209 Asset*

Unit of Measure: EA

**Line 17**

Item ID: 1000187723

*Sedans, Chevy, Generic SWC209 Asset*

Unit of Measure: EA

**Line 18**

Item ID: 1000187724

*Minivan and Full-size Vans, Chevy(Passenger, Cargo, Cut-Away), Generic SWC209 Asset*

Unit of Measure: EA

**Line 19**

Item ID: 1000187725

*Sport Utility Vehicles, Chevy (SUVs), Generic SWC209 Asset*

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 0

**Line 20**

Item ID: 1000187726

*Light Trucks, Chevy(Class 1,2,3,4,5) Pickup or Chassis Cab, Generic SWC209 Asset*

Unit of Measure: EA

**Line 21**

Item ID: 1000187727

*Medium Trucks, Chevy(Class 6,7) Pickup or Chassis Cab, Generic SWC209 Asset*

Unit of Measure: EA

**Line 22**

Item ID: 1000187722

*Police Vehicles, Chevy, Generic SWC209 Asset*

Unit of Measure: EA

APPROVED: \_\_\_\_\_

*Michael F. Perry*

Digitally signed by Michael F. Perry  
DN: cn=Michael F. Perry, o=State of  
TN CPO, ou=Department of  
General Services,  
email=Mike.Perry@tn.gov, c=US  
Date: 2023.09.18 14:02:52 -05'00'

CHIEF PROCUREMENT OFFICER

BY: \_\_\_\_\_

**Mike Neely**

Digitally signed by Mike Neely  
Date: 2023.09.18 13:02:26  
-05'00'

PURCHASING AGENT

DATE \_\_\_\_\_