

**RESOLUTION 23-159**

**A RESOLUTION OF THE CITY OF SPRING HILL, TENNESSEE TO APPROVE  
REPAIRS TO FIRE STATION 2**

**WHEREAS**, the City of Spring Hill operates a career fire department that responds to all hazards within the City; and

**WHEREAS**, Fire Department Station 2 located at 4237 Port Royal Rd., sustained major damage following the December 2022 winter storm and subsequent freeze, and

**WHEREAS**, the Fire Department in cooperation with Facilities conducted an open RFP process to solicit quotes for repair and mitigation work; and

**WHEREAS**, only a single bidder responded to the RFP with a total bid of \$128,563.00, and

**WHEREAS**, the City and Fire Department have reviewed the scope of work and qualifications of the selected company A&M Builders, Inc., and are confident that the repairs will be completed to the satisfaction of the City and Fire Department.

**NOW, THEREFORE BE IT RESOLVED**, by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee to authorize the entering of a contract with A&M Builders, Inc., for repairs of Fire Station 2 with funding authorized to come from Insurance Payment \$31,623.40, City's Deductible of \$2,500.00, and the Contingency Fund funding the remaining \$94,439.60 which will be corrected at the first budget amendment.

**Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee, this 7th Day of August 2023.**

ATTEST:

  
\_\_\_\_\_  
April Goad, City Recorder

  
\_\_\_\_\_  
Jim Hagaman, Mayor

LEGAL FORM APPROVED:

  
\_\_\_\_\_  
Patrick Carter, City Attorney



**REQUEST:**            *Approval of Resolution 23-159*

**SUBMITTED BY:**   Graig Temple, Fire Chief

**DATE:**                August 7, 2023

**RE:**                    Authorize Fire Station 2 Repairs

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**PURPOSE:**

The purpose of this resolution is to authorize Fire Department to accept the RFP Bid by A&M Builders in the amount of \$128,563.00 for the repairs to Fire Station 2.

**BACKGROUND:**

In December of 2022 Middle Tennessee was hit with a week-long weather system that resulted in sub-zero temperatures. The Fire Station suffered numerous broken pipes in the attic space, flooding of the attic space, floors and into the walls. The main hallway and women's restroom sustained the majority of the damage; however, lighting fixtures and interior wall insulation were impacted and need to be replaced for safety reasons including assessing the areas for mold growth.

**FINANCIAL IMPACT:**

The RFP Quote for the repairs is \$128,563.00, minus the PEP Insurance payment of \$31,623.40 and deductible of \$2,500.00 for a balance of \$94,439.60 which will be taken from the Contingency Fund and corrected in the first budget amendment.

**STAFF RECOMMENDATION:**

Staff recommends approval of Resolution 23-159 to permit the Fire Department and City to engage A&M Builders, Inc., to initiate repairs to Fire Station 2 as soon as possible.



## CRC (Commercial Restoration Company)

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13725 S. Mur-Len Road  
Olathe, KS. 66062

Client: Fire Station #2 City of Spring Hill  
Property: 4273 Port Royal Rd  
Spring Hill, TN 37174

Operator: B.HAV

Estimator: Blake Haven  
Company: CRC  
Business: 1168 Park Avenue  
Murfreesboro, TN 37129

Cellular: (615) 540-5330  
E-mail: b.haven@crcmail.com

Type of Estimate: Freeze  
Date Entered: 7/19/2023

Date Assigned:

Price List: TNMU8X\_JUL23  
Labor Efficiency: Restoration/Service/Remodel  
Estimate: 2023-07-19-0943



**CRC (Commercial Restoration Company)**

13725 S. Mur-Len Road  
Olathe, KS. 66062

2023-07-19-0943

**Main Level**

**Main Level**

| DESCRIPTION   | QTY | RESET | REMOVE | REPLACE | TAX  | O&P  | TOTAL |
|---|-----|-------|--------|---------|------|------|-------|
| Note: My estimate does not include any Mold or HMR remediation. If during selective demolition, growth is discovered, per guidelines and before continuing construction, we will need to have the growth tested by a licensed Industrial Hygienists Firm in which the IH will be responsible for determining the remainder of the re-mediation protocol. This may include additional HMR demolition and disposal, creating contamination chambers, use of air scrubbers with hepa filters, hep vacuuming, treating affected areas with anti-microbial agents, and post clearance air quality testing. |     |       |        |         |      |      |       |
| Total: Main Level   |     |       |        |         | 0.00 | 0.00 | 0.00  |



**Stor/Elec 114**

**Height: 10'**

|                           |                          |
|---------------------------|--------------------------|
| 384.49 SF Walls           | 98.47 SF Ceiling         |
| 482.97 SF Walls & Ceiling | 98.47 SF Floor           |
| 10.94 SY Flooring         | 37.45 LF Floor Perimeter |
| 40.45 LF Ceil. Perimeter  |                          |

**Door**

**3' X 6' 8"**

**Opens into CORR\_110**

| DESCRIPTION  | QTY       | RESET | REMOVE | REPLACE | TAX  | O&P   | TOTAL  |
|--|-----------|-------|--------|---------|------|-------|--------|
| 1. Content Manipulation charge - per hour                    | 2.00 HR   |       | 0.00   | 45.28   | 0.00 | 18.12 | 108.68 |
| 2. R&R Cove base molding - rubber or vinyl, 4" high          | 25.35 LF  |       | 0.33   | 2.01    | 3.00 | 12.48 | 74.80  |
| 3. R&R 5/8" - drywall per LF - up to 2' tall                 | 25.35 LF  |       | 2.44   | 10.91   | 4.29 | 68.56 | 411.27 |
| 4. R&R Batt insulation - 6" - R19 - paper / foil faced       | 24.12 SF  |       | 0.31   | 1.34    | 2.19 | 8.40  | 50.39  |
| 5. R&R Blown-in insulation - 12" depth - R30                 | 49.24 SF  |       | 1.05   | 1.31    | 4.37 | 24.12 | 144.69 |
| 6. Drywall tape joint / repair - per LF                      | 2.67 LF   |       | 0.00   | 8.32    | 0.09 | 4.46  | 26.76  |
| Top of wall at ceiling                                       |           |       |        |         |      |       |        |
| 7. Seal/prime (1 coat) then paint (1 coat) the ceiling       | 98.47 SF  |       | 0.00   | 0.97    | 1.82 | 19.46 | 116.80 |
| 8. Seal/prime (1 coat) then paint (1 coat) part of the walls | 288.37 SF |       | 0.00   | 0.97    | 5.33 | 57.00 | 342.05 |
| 9. Final cleaning - construction - Commercial                | 98.47 SF  |       | 0.00   | 0.24    | 0.00 | 4.72  | 28.35  |

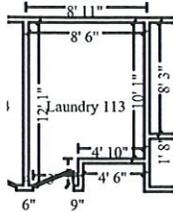
Totals: Stor/Elec 114

21.09      217.32      1,303.79



# CRC (Commercial Restoration Company)

13725 S. Mur-Len Road  
Olathe, KS. 66062



## Laundry 113

Height: 10'

|                           |                          |
|---------------------------|--------------------------|
| 391.16 SF Walls           | 92.83 SF Ceiling         |
| 483.99 SF Walls & Ceiling | 92.83 SF Floor           |
| 10.31 SY Flooring         | 38.12 LF Floor Perimeter |
| 41.12 LF Ceil. Perimeter  |                          |

### Door

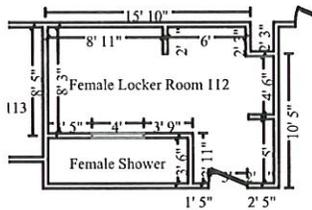
3' X 6' 8"

Opens into CORR\_110

| DESCRIPTION   | QTY       | RESET | REMOVE | REPLACE | TAX   | O&P    | TOTAL    |
|---|-----------|-------|--------|---------|-------|--------|----------|
| 10. Ice machine with storage bin - Detach & reset               | 1.00 EA   |       | 0.00   | 182.64  | 0.00  | 36.52  | 219.16   |
| 11. Washer/Washing machine - Remove & reset                     | 1.00 EA   |       | 0.00   | 47.26   | 0.00  | 9.46   | 56.72    |
| 12. Dryer - Remove & reset                                      | 1.00 EA   |       | 0.00   | 36.43   | 0.00  | 7.28   | 43.71    |
| 13. Eye Wash System - Detach & reset                            | 1.00 EA   |       | 0.00   | 392.68  | 0.00  | 78.54  | 471.22   |
| 14. Detach & Reset Fluorescent - two tube - 4' - fixture w/lens | 1.00 EA   | 81.55 | 0.00   | 0.00    | 0.00  | 16.32  | 97.87    |
| 15. Detach & Reset Heat/AC register - Mechanically attached     | 2.00 EA   | 14.76 | 0.00   | 0.00    | 0.00  | 5.90   | 35.42    |
| 16. Sprinkler head/escutcheon - Detach & reset                  | 1.00 EA   |       | 0.00   | 15.28   | 0.00  | 3.06   | 18.34    |
| 17. Detach & Reset Cabinetry - upper (wall) units               | 8.00 LF   | 62.21 | 0.00   | 0.00    | 0.00  | 99.54  | 597.22   |
| 18. Detach & Reset Cabinetry - lower (base) units               | 3.00 LF   | 72.75 | 0.00   | 0.00    | 0.00  | 43.66  | 261.91   |
| 19. Countertop - solid surface/granite - Detach & reset         | 6.50 SF   |       | 0.00   | 36.29   | 0.06  | 47.20  | 283.15   |
| 20. Remove Restaurant equip. - Wall shelving - 12" deep, S.S.   | 3.00 LF   |       | 2.03   | 0.00    | 0.00  | 1.22   | 7.31     |
| 21. Install Restaurant equip. - Wall shelving - 12" deep, S.S.  | 1.00 LF   |       | 0.00   | 5.19    | 0.00  | 1.04   | 6.23     |
| 22. Detach & Reset Shower faucet                                | 1.00 EA   | 73.06 | 0.00   | 0.00    | 0.00  | 14.62  | 87.68    |
| 23. R&R Ceramic/porcelain tile                                  | 28.00 SF  |       | 2.17   | 12.79   | 13.49 | 86.48  | 518.85   |
| 24. Remove Mop Basin  | 1.00 EA   |       | 37.35  | 0.00    | 0.00  | 7.48   | 44.83    |
| 25. Install Mop Basin   | 1.00 EA   |       | 0.00   | 68.31   | 0.00  | 13.66  | 81.97    |
| 26. R&R Floor drain - mop basin - metal/plastic                 | 1.00 EA   |       | 8.16   | 42.56   | 1.11  | 10.38  | 62.21    |
| 27. R&R Blown-in insulation - 12" depth - R30                   | 92.83 SF  |       | 1.05   | 1.31    | 8.24  | 45.46  | 272.78   |
| 28. R&R Batt insulation - 6" - R19 - paper / foil faced         | 68.00 SF  |       | 0.31   | 1.34    | 6.16  | 23.68  | 142.04   |
| 29. R&R 5/8" drywall - hung, taped, floated, ready for paint    | 483.99 SF |       | 0.46   | 2.82    | 37.16 | 324.94 | 1,949.59 |
| 30. R&R Baseboard - 2 1/4" MDF - flat profile                   | 38.12 LF  |       | 0.46   | 3.14    | 3.88  | 28.22  | 169.34   |

**CONTINUED - Laundry 113**

| DESCRIPTION  | QTY       | RESET | REMOVE | REPLACE | TAX          | O&P             | TOTAL           |
|--|-----------|-------|--------|---------|--------------|-----------------|-----------------|
| 31. Seal/prime (1 coat) then paint (2 coats) the walls and ceiling | 483.99 SF |       | 0.00   | 1.33    | 14.33        | 131.60          | 789.64          |
| 32. Seal (1 coat) & paint (1 coat) baseboard                       | 38.12 LF  |       | 0.00   | 1.51    | 0.46         | 11.62           | 69.64           |
| 33. Final cleaning - construction - Commercial                     | 92.83 SF  |       | 0.00   | 0.24    | 0.00         | 4.46            | 26.74           |
| <b>Totals: Laundry 113</b>   |           |       |        |         | <b>84.89</b> | <b>1,052.34</b> | <b>6,313.57</b> |



**Female Locker Room 112**

**Height: 10'**

|                           |                          |
|---------------------------|--------------------------|
| 626.80 SF Walls           | 161.73 SF Ceiling        |
| 788.53 SF Walls & Ceiling | 161.73 SF Floor          |
| 17.97 SY Flooring         | 60.35 LF Floor Perimeter |
| 67.35 LF Ceil. Perimeter  |                          |

**Missing Wall - Goes to Floor Door**

**4' X 6' 8"**  
**3' X 6' 8"**

**Opens into FEMALE\_SHOWE**  
**Opens into CORR\_110**

| DESCRIPTION  | QTY       | RESET  | REMOVE | REPLACE | TAX   | O&P    | TOTAL    |
|--|-----------|--------|--------|---------|-------|--------|----------|
| 34. Detach & Reset Fluorescent - one tube - 4' - fixture w/lens              | 1.00 EA   | 81.55  | 0.00   | 0.00    | 0.00  | 16.32  | 97.87    |
| 35. Detach & Reset Heat/AC register - Mechanically attached                  | 1.00 EA   | 14.76  | 0.00   | 0.00    | 0.00  | 2.96   | 17.72    |
| 36. Sprinkler head/escutcheon - Detach & reset                               | 1.00 EA   |        | 0.00   | 15.28   | 0.00  | 3.06   | 18.34    |
| 37. Detach & Reset Toilet  | 2.00 EA   | 230.48 | 0.00   | 0.00    | 1.56  | 92.52  | 555.04   |
| 38. Detach & Reset Toilet partition (plastic laminate or baked enamel steel) | 2.00 EA   | 291.44 | 0.00   | 0.00    | 0.00  | 116.58 | 699.46   |
| 39. Handicap grab bar - Detach & reset                                       | 3.00 EA   |        | 0.00   | 34.75   | 0.00  | 20.86  | 125.11   |
| 40. Toilet paper dispenser - Detach & reset                                  | 2.00 EA   |        | 0.00   | 33.41   | 0.00  | 13.36  | 80.18    |
| 41. R&R Vinyl cove - 4" wrap   | 31.00 LF  |        | 2.12   | 7.70    | 5.33  | 61.94  | 371.69   |
| 42. R&R Blown-in insulation - 12" depth - R30                                | 49.80 SF  |        | 1.05   | 1.31    | 4.42  | 24.38  | 146.33   |
| 43. R&R 5/8" drywall - hung, taped, floated, ready for paint                 | 227.37 SF |        | 0.46   | 2.82    | 17.46 | 152.66 | 915.89   |
| 44. Tape joint for new to existing drywall - per LF                          | 51.00 LF  |        | 0.00   | 8.96    | 1.56  | 91.72  | 550.24   |
| 45. Seal/prime (1 coat) then paint (2 coats) the walls and ceiling           | 788.53 SF |        | 0.00   | 1.33    | 23.34 | 214.40 | 1,286.48 |
| 46. R&R Ceramic/porcelain tile   | 81.00 SF  |        | 2.17   | 12.79   | 39.04 | 250.16 | 1,500.96 |

**CONTINUED - Female Locker Room 112**

| DESCRIPTION  | QTY       | RESET | REMOVE | REPLACE | TAX           | O&P             | TOTAL           |
|--|-----------|-------|--------|---------|---------------|-----------------|-----------------|
| 47. Add-on for tile feature strip - High grade               | 20.30 LF  |       | 0.00   | 10.02   | 9.31          | 42.54           | 255.26          |
| 48. Final cleaning - construction - Commercial               | 161.73 SF |       | 0.00   | 0.24    | 0.00          | 7.76            | 46.58           |
| 49. Mask per square foot for drywall work                    | 84.80 SF  |       | 0.00   | 0.25    | 0.47          | 4.34            | 26.01           |
| Cover lockers and vanity area during demo and reconstruction |           |       |        |         |               |                 |                 |
| <b>Totals: Female Locker Room 112</b>                        |           |       |        |         | <b>102.49</b> | <b>1,115.56</b> | <b>6,693.16</b> |

**Female Shower**

**Height: 10'**



|                           |                          |
|---------------------------|--------------------------|
| 260.61 SF Walls           | 38.33 SF Ceiling         |
| 298.94 SF Walls & Ceiling | 38.33 SF Floor           |
| 4.26 SY Flooring          | 24.73 LF Floor Perimeter |
| 28.73 LF Ceil. Perimeter  |                          |

**Missing Wall - Goes to Floor**

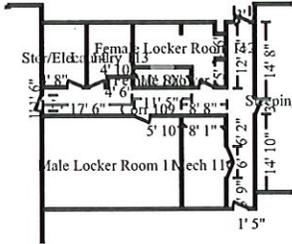
**4' X 6' 8"**

**Opens into FEMALE\_LOCKE**

| DESCRIPTION  | QTY       | RESET | REMOVE | REPLACE | TAX    | O&P    | TOTAL    |
|--|-----------|-------|--------|---------|--------|--------|----------|
| 50. Detach & Reset Heat/AC register - Mechanically attached                | 1.00 EA   | 14.76 | 0.00   | 0.00    | 0.00   | 2.96   | 17.72    |
| 51. R&R Recessed light fixture   | 1.00 EA   |       | 12.11  | 130.92  | 3.29   | 29.26  | 175.58   |
| 52. Remove Shower bench  | 1.00 EA   |       | 19.93  | 0.00    | 0.00   | 3.98   | 23.91    |
| 53. Install Shower bench   | 1.00 EA   |       | 0.00   | 115.81  | 0.00   | 23.16  | 138.97   |
| 54. Towel hook - Detach & reset  | 1.00 EA   |       | 0.00   | 17.49   | 0.00   | 3.50   | 20.99    |
| 55. Handicap grab bar - Detach & reset                                     | 1.00 EA   |       | 0.00   | 34.75   | 0.00   | 6.96   | 41.71    |
| 56. Shower curtain rod - Detach & reset                                    | 2.00 EA   |       | 0.00   | 16.62   | 0.00   | 6.64   | 39.88    |
| 57. Bathtub or shower faucet (finish trim) - Detach & reset                | 1.00 EA   |       | 0.00   | 73.06   | 0.00   | 14.62  | 87.68    |
| 58. R&R 5/8" mold resistant - hung, taped, floated ready for paint Ceiling | 38.33 SF  |       | 0.46   | 2.91    | 3.26   | 26.48  | 158.91   |
| 59. R&R Blown-in insulation - 12" depth - R30 Ceiling                      | 38.33 SF  |       | 1.05   | 1.31    | 3.40   | 18.78  | 112.64   |
| 60. Seal/prime (1 coat) then paint (2 coats) the ceiling Ceiling           | 38.33 SF  |       | 0.00   | 1.33    | 1.13   | 10.42  | 62.53    |
| 61. R&R Ceramic/porcelain tile   | 260.61 SF |       | 2.17   | 12.79   | 125.59 | 804.86 | 4,829.17 |

**CONTINUED - Female Shower**

| DESCRIPTION  | QTY       | RESET | REMOVE | REPLACE | TAX           | O&P             | TOTAL           |
|--|-----------|-------|--------|---------|---------------|-----------------|-----------------|
| Floor is on a motar bed. No removal of floor tiles |           |       |        |         |               |                 |                 |
| 62. Add-on for tile feature strip - High grade     | 24.73 LF  |       | 0.00   | 10.02   | 11.35         | 51.84           | 310.98          |
| 63. R&R 1/2" Cement board                          | 260.61 SF |       | 1.03   | 4.97    | 44.36         | 321.60          | 1,929.62        |
| <b>Totals: Female Shower</b>                       |           |       |        |         | <b>192.38</b> | <b>1,325.06</b> | <b>7,950.29</b> |



**Corr 109**

**Height: 10'**

|                             |                           |
|-----------------------------|---------------------------|
| 1,357.32 SF Walls           | 368.46 SF Ceiling         |
| 1,725.79 SF Walls & Ceiling | 368.46 SF Floor           |
| 40.94 SY Flooring           | 125.73 LF Floor Perimeter |
| 155.73 LF Ceil. Perimeter   |                           |

|             |                   |                                |
|-------------|-------------------|--------------------------------|
| <b>Door</b> | <b>3' X 6' 8"</b> | <b>Opens into Exterior</b>     |
| <b>Door</b> | <b>6' X 6' 8"</b> | <b>Opens into MECH_110</b>     |
| <b>Door</b> | <b>3' X 6' 8"</b> | <b>Opens into MALE_LOCKER2</b> |
| <b>Door</b> | <b>3' X 6' 8"</b> | <b>Opens into APARATAS_RO2</b> |
| <b>Door</b> | <b>3' X 6' 8"</b> | <b>Opens into STOR_ELEC_12</b> |
| <b>Door</b> | <b>3' X 6' 8"</b> | <b>Opens into LAUNDRY_114</b>  |
| <b>Door</b> | <b>3' X 6' 8"</b> | <b>Opens into FEMALE_LOCKE</b> |
| <b>Door</b> | <b>3' X 6' 8"</b> | <b>Opens into Exterior</b>     |
| <b>Door</b> | <b>3' X 6' 8"</b> | <b>Opens into SLEEPING_QUA</b> |

| DESCRIPTION  | QTY       | RESET | REMOVE | REPLACE | TAX   | O&P    | TOTAL    |
|--|-----------|-------|--------|---------|-------|--------|----------|
| 64. Dust control barrier per square foot                           | 128.00 SF |       | 0.00   | 0.00    | 0.00  | 0.00   | 0.00     |
| Cover entry doors to contain dust during demolition & construction |           |       |        |         |       |        |          |
| 65. Peel & seal zipper - heavy duty                                | 4.00 EA   |       | 16.65  | 0.00    | 4.65  | 14.26  | 85.51    |
| 66. R&R Recessed light fixture                                     | 1.00 EA   |       | 12.11  | 130.92  | 3.29  | 29.26  | 175.58   |
| 67. R&R 5/8" drywall - hung, taped, floated, ready for paint       | 25.00 SF  |       | 0.46   | 2.82    | 1.92  | 16.78  | 100.70   |
| Ceiling  |           |       |        |         |       |        |          |
| 68. Tape joint for new to existing drywall - per LF                | 20.00 LF  |       | 0.00   | 8.96    | 0.61  | 35.96  | 215.77   |
| Ceiling  |           |       |        |         |       |        |          |
| 69. Drywall tape joint / repair - per LF                           | 5.00 LF   |       | 0.00   | 8.32    | 0.16  | 8.36   | 50.12    |
| 70. R&R 5/8" - drywall per LF - up to 2' tall                      | 125.73 LF |       | 2.44   | 10.91   | 21.28 | 339.96 | 2,039.73 |
| 71. R&R Baseboard - 3 1/4"   | 125.73 LF |       | 0.50   | 4.03    | 22.21 | 118.36 | 710.13   |

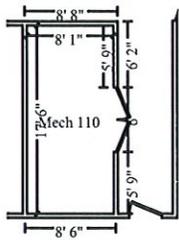


**CRC (Commercial Restoration Company)**

13725 S. Mur-Len Road  
Olathe, KS. 66062

**CONTINUED - Corr 109**

| DESCRIPTION  | QTY         | RESET | REMOVE | REPLACE | TAX           | O&P             | TOTAL           |
|--|-------------|-------|--------|---------|---------------|-----------------|-----------------|
| 72. Seal/prime (1 coat) then paint (2 coats) the walls and ceiling | 1,725.79 SF |       | 0.00   | 1.33    | 51.08         | 469.28          | 2,815.66        |
| 73. Paint baseboard - two coats                                    | 125.73 LF   |       | 0.00   | 1.46    | 1.74          | 37.06           | 222.37          |
| <b>Totals: Corr 109</b>  |             |       |        |         | <b>106.94</b> | <b>1,069.28</b> | <b>6,415.57</b> |



**Mech 110**

**Height: 10'**

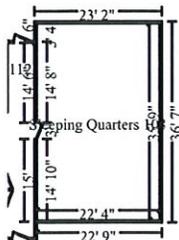
|                           |                          |
|---------------------------|--------------------------|
| 473.32 SF Walls           | 142.52 SF Ceiling        |
| 615.84 SF Walls & Ceiling | 142.52 SF Floor          |
| 15.84 SY Flooring         | 45.33 LF Floor Perimeter |
| 51.33 LF Ceil. Perimeter  |                          |

**Door**

**6' X 6' 8"**

**Opens into CORR\_110**

| DESCRIPTION  | QTY       | RESET | REMOVE | REPLACE | TAX          | O&P           | TOTAL           |
|--|-----------|-------|--------|---------|--------------|---------------|-----------------|
| 74. Content Manipulation charge - per hour                         | 4.00 HR   |       | 0.00   | 45.28   | 0.00         | 36.22         | 217.34          |
| 75. R&R Cove base molding - rubber or vinyl, 4" high               | 45.33 LF  |       | 0.33   | 2.01    | 5.37         | 22.30         | 133.74          |
| 76. R&R 5/8" - drywall per LF - up to 2' tall                      | 45.33 LF  |       | 2.44   | 10.91   | 7.67         | 122.58        | 735.41          |
| 77. Seal/prime (1 coat) then paint (2 coats) the walls and ceiling | 615.84 SF |       | 0.00   | 1.33    | 18.23        | 167.46        | 1,004.76        |
| 78. Paint baseboard - two coats                                    | 45.33 LF  |       | 0.00   | 1.46    | 0.63         | 13.36         | 80.17           |
| 79. Final cleaning - construction - Commercial                     | 142.52 SF |       | 0.00   | 0.24    | 0.00         | 6.84          | 41.04           |
| <b>Totals: Mech 110</b>  |           |       |        |         | <b>31.90</b> | <b>368.76</b> | <b>2,212.46</b> |



**Sleeping Quarters 108**

**Height: 10'**

|                             |                           |
|-----------------------------|---------------------------|
| 1,143.32 SF Walls           | 800.82 SF Ceiling         |
| 1,944.14 SF Walls & Ceiling | 800.82 SF Floor           |
| 88.98 SY Flooring           | 113.33 LF Floor Perimeter |
| 116.33 LF Ceil. Perimeter   |                           |

**Door**

**3' X 6' 8"**

**Opens into CORR\_110**

| DESCRIPTION                              | QTY      | RESET | REMOVE | REPLACE | TAX  | O&P  | TOTAL |
|--|----------|-------|--------|---------|------|------|-------|
| 80. Dust control barrier per square foot | 32.00 SF |       | 0.00   | 0.00    | 0.00 | 0.00 | 0.00  |

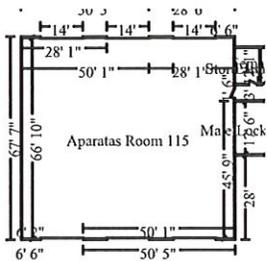


**CRC (Commercial Restoration Company)**

13725 S. Mur-Len Road  
Olathe, KS. 66062

**CONTINUED - Sleeping Quarters 108**

| DESCRIPTION                          | QTY     | RESET | REMOVE | REPLACE | TAX  | O&P  | TOTAL |
|--------------------------------------|---------|-------|--------|---------|------|------|-------|
| Cover entry door to contain dust     |         |       |        |         |      |      |       |
| 81. Peel & seal zipper - heavy duty  | 1.00 EA |       | 16.65  | 0.00    | 1.16 | 3.58 | 21.39 |
| <b>Totals: Sleeping Quarters 108</b> |         |       |        |         | 1.16 | 3.58 | 21.39 |



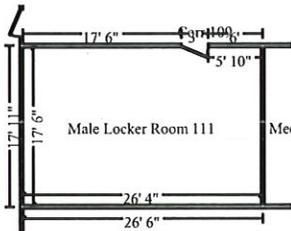
**Aparatas Room 115**

**Height: 8'**

|                             |                           |
|-----------------------------|---------------------------|
| 1,584.41 SF Walls           | 4,691.19 SF Ceiling       |
| 6,275.60 SF Walls & Ceiling | 4,691.19 SF Floor         |
| 521.24 SY Flooring          | 187.05 LF Floor Perimeter |
| 274.05 LF Ceil. Perimeter   |                           |

|      |            |                     |
|------|------------|---------------------|
| Door | 3' X 6' 8" | Opens into CORR_110 |
| Door | 14' X 7'   | Opens into Exterior |
| Door | 14' X 7'   | Opens into Exterior |
| Door | 14' X 7'   | Opens into Exterior |
| Door | 14' X 7'   | Opens into Exterior |
| Door | 14' X 7'   | Opens into Exterior |
| Door | 14' X 7'   | Opens into Exterior |

| DESCRIPTION                              | QTY      | RESET | REMOVE | REPLACE | TAX  | O&P  | TOTAL |
|--|----------|-------|--------|---------|------|------|-------|
| 82. Dust control barrier per square foot | 32.00 SF |       | 0.00   | 0.00    | 0.00 | 0.00 | 0.00  |
| Cover entry door to contain dust         |          |       |        |         |      |      |       |
| 83. Peel & seal zipper - heavy duty      | 1.00 EA  |       | 16.65  | 0.00    | 1.16 | 3.58 | 21.39 |
| <b>Totals: Aparatas Room 115</b>         |          |       |        |         | 1.16 | 3.58 | 21.39 |



**Male Locker Room 111**

**Height: 10'**

|                             |                          |
|-----------------------------|--------------------------|
| 856.99 SF Walls             | 461.48 SF Ceiling        |
| 1,318.47 SF Walls & Ceiling | 461.48 SF Floor          |
| 51.28 SY Flooring           | 84.70 LF Floor Perimeter |
| 87.70 LF Ceil. Perimeter    |                          |

|      |            |                     |
|------|------------|---------------------|
| Door | 3' X 6' 8" | Opens into CORR_110 |
|------|------------|---------------------|

| DESCRIPTION                              | QTY      | RESET | REMOVE | REPLACE | TAX  | O&P  | TOTAL |
|--|----------|-------|--------|---------|------|------|-------|
| 84. Dust control barrier per square foot | 32.00 SF |       | 0.00   | 0.00    | 0.00 | 0.00 | 0.00  |



**CRC (Commercial Restoration Company)**

13725 S. Mur-Len Road  
Olathe, KS. 66062

**CONTINUED - Male Locker Room 111**

| DESCRIPTION                         | QTY     | RESET | REMOVE | REPLACE | TAX         | O&P         | TOTAL        |
|-------------------------------------|---------|-------|--------|---------|-------------|-------------|--------------|
| Cover entry door to contain dust    |         |       |        |         |             |             |              |
| 85. Peel & seal zipper - heavy duty | 1.00 EA |       | 16.65  | 0.00    | 1.16        | 3.58        | 21.39        |
| <b>Totals: Male Locker Room 111</b> |         |       |        |         | <b>1.16</b> | <b>3.58</b> | <b>21.39</b> |

**General Conditions**

| DESCRIPTION  | QTY      | RESET | REMOVE | REPLACE | TAX           | O&P             | TOTAL            |
|--|----------|-------|--------|---------|---------------|-----------------|------------------|
| 86. Commercial Supervision / Project Management - per hour     | 40.00 HR |       | 0.00   | 77.41   | 0.00          | 619.28          | 3,715.68         |
| 87. Dumpster load - Approx. 30 yards, 5-7 tons of debris       | 1.00 EA  |       | 970.00 | 0.00    | 0.00          | 194.00          | 1,164.00         |
| 88. Temporary toilet (per month)                               | 2.00 MO  |       | 0.00   | 115.00  | 0.00          | 46.00           | 276.00           |
| 89. Temporary hand washing station (per month)                 | 1.00 MO  |       | 0.00   | 240.00  | 0.00          | 48.00           | 288.00           |
| 90. Neg. air fan/Air scrub.-Large (per 24 hr period)-No monit. | 30.00 DA |       | 0.00   | 110.52  | 0.00          | 663.12          | 3,978.72         |
| 91. Add for HEPA filter (for negative air exhaust fan)         | 1.00 EA  |       | 0.00   | 206.09  | 17.75         | 44.78           | 268.62           |
| <b>Totals: General Conditions</b>                              |          |       |        |         | <b>17.75</b>  | <b>1,615.18</b> | <b>9,691.02</b>  |
| <b>Total: Main Level</b>                                       |          |       |        |         | <b>560.92</b> | <b>6,774.24</b> | <b>40,644.03</b> |
| <b>Line Item Totals: 2023-07-19-0943</b>                       |          |       |        |         | <b>560.92</b> | <b>6,774.24</b> | <b>40,644.03</b> |

**Grand Total Areas:**

|                             |                                    |                                |
|-----------------------------|------------------------------------|--------------------------------|
| 7,078.44 SF Walls           | 6,855.82 SF Ceiling                | 13,934.26 SF Walls and Ceiling |
| 6,855.82 SF Floor           | 761.76 SY Flooring                 | 716.79 LF Floor Perimeter      |
| 0.00 SF Long Wall           | 0.00 SF Short Wall                 | 862.79 LF Ceil. Perimeter      |
| 6,855.82 Floor Area         | 7,096.97 Total Area                | 7,167.10 Interior Wall Area    |
| 3,460.34 Exterior Wall Area | 415.45 Exterior Perimeter of Walls |                                |
| 0.00 Surface Area           | 0.00 Number of Squares             | 0.00 Total Perimeter Length    |
| 0.00 Total Ridge Length     | 0.00 Total Hip Length              |                                |



**CRC (Commercial Restoration Company)**

---

13725 S. Mur-Len Road  
Olathe, KS. 66062

**Summary**

|                        |                                |
|------------------------|--------------------------------|
| Line Item Total        | 33,308.87                      |
| Material Sales Tax     | 560.92                         |
| Subtotal               | <hr/> 33,869.79                |
| Overhead               | 3,387.12                       |
| Profit                 | <hr/> 3,387.12                 |
| Replacement Cost Value | <hr/> <b>\$40,644.03</b>       |
| Net Claim              | <hr/> <b>\$40,644.03</b> <hr/> |

---

Blake Haven



# CRC (Commercial Restoration Company)

13725 S. Mur-Len Road  
Olathe, KS. 66062

## Recap of Taxes, Overhead and Profit

|              | Overhead (10%)  | Profit (10%)    | Material Sales Tax (9.25%) | P Ppty Material Tax (9.25%) | P Ppty Cleaning Tax (9.25%) | Storage Rental Tax (9.25%) | Food Tax (7.25%) |
|--------------|-----------------|-----------------|----------------------------|-----------------------------|-----------------------------|----------------------------|------------------|
| Line Items   | 3,387.12        | 3,387.12        | 560.92                     | 0.00                        | 0.00                        | 0.00                       | 0.00             |
| <b>Total</b> | <b>3,387.12</b> | <b>3,387.12</b> | <b>560.92</b>              | <b>0.00</b>                 | <b>0.00</b>                 | <b>0.00</b>                | <b>0.00</b>      |



**CRC (Commercial Restoration Company)**

13725 S. Mur-Len Road  
Olathe, KS. 66062

**Recap by Room**

Estimate: 2023-07-19-0943

**Area: Main Level**

|                                  |                  |                |
|----------------------------------|------------------|----------------|
| Stor/Elec 114                    | 1,065.38         | 3.20%          |
| Laundry 113                      | 5,176.34         | 15.54%         |
| Female Locker Room 112           | 5,475.11         | 16.44%         |
| Female Shower                    | 6,432.85         | 19.31%         |
| Corr 109                         | 5,239.35         | 15.73%         |
| Mech 110                         | 1,811.80         | 5.44%          |
| Sleeping Quarters 108            | 16.65            | 0.05%          |
| Aparatas Room 115                | 16.65            | 0.05%          |
| Male Locker Room 111             | 16.65            | 0.05%          |
| General Conditions               | 8,058.09         | 24.19%         |
| <hr/>                            |                  |                |
| <b>Area Subtotal: Main Level</b> | <b>33,308.87</b> | <b>100.00%</b> |
| <hr/>                            |                  |                |
| <b>Subtotal of Areas</b>         | <b>33,308.87</b> | <b>100.00%</b> |
| <hr/>                            |                  |                |
| <b>Total</b>                     | <b>33,308.87</b> | <b>100.00%</b> |



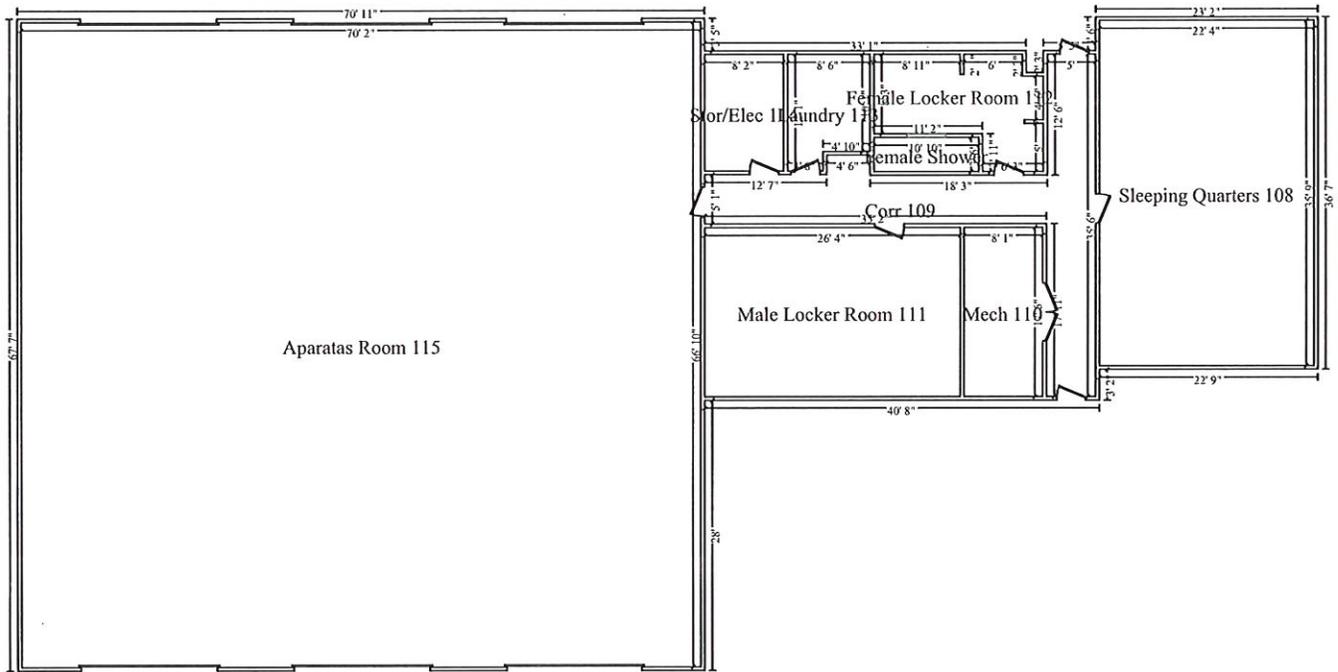
**CRC (Commercial Restoration Company)**

13725 S. Mur-Len Road  
Olathe, KS. 66062

**Recap by Category**

| <b>O&amp;P Items</b>           | <b>Total</b>     | <b>%</b>       |
|--------------------------------|------------------|----------------|
| APPLIANCES                     | 266.33           | 0.66%          |
| CABINETRY                      | 951.82           | 2.34%          |
| CLEANING                       | 118.93           | 0.29%          |
| CONTENT MANIPULATION           | 271.68           | 0.67%          |
| GENERAL DEMOLITION             | 3,528.11         | 8.68%          |
| DRYWALL                        | 5,052.07         | 12.43%         |
| MISC. EQUIPMENT - COMMERCIAL   | 5.19             | 0.01%          |
| FLOOR COVERING - VINYL         | 380.76           | 0.94%          |
| FINISH CARPENTRY / TRIMWORK    | 626.39           | 1.54%          |
| FINISH HARDWARE                | 50.73            | 0.12%          |
| FIRE PROTECTION SYSTEMS        | 30.56            | 0.08%          |
| HEAT, VENT & AIR CONDITIONING  | 59.04            | 0.15%          |
| INSULATION                     | 425.00           | 1.05%          |
| LABOR ONLY                     | 3,096.40         | 7.62%          |
| LIGHT FIXTURES                 | 424.94           | 1.05%          |
| PLUMBING                       | 1,110.63         | 2.73%          |
| PAINTING                       | 5,540.35         | 13.63%         |
| TOILET & BATH ACCESSORIES      | 904.51           | 2.23%          |
| TILE                           | 6,473.74         | 15.93%         |
| TEMPORARY REPAIRS              | 470.00           | 1.16%          |
| WATER EXTRACTION & REMEDIATION | 3,521.69         | 8.66%          |
| <b>O&amp;P Items Subtotal</b>  | <b>33,308.87</b> | <b>81.95%</b>  |
| Material Sales Tax             | 560.92           | 1.38%          |
| Overhead                       | 3,387.12         | 8.33%          |
| Profit                         | 3,387.12         | 8.33%          |
| <b>Total</b>                   | <b>40,644.03</b> | <b>100.00%</b> |

Main Level



Main Level

6.00 Bid documents must include an itemized statement breaking down the total cost of work for each of the below prices.

**BID COST FOR THE RESTORATION OF FIRE STATION 2**

**TOTAL COST:**

\$ 128,563

**DISPOSAL COMPANY**

Cass Waste Services

2524 Hwy 231 N Shelbyville TN 37160 Lat 35.539665 Long -86.450579

Address / Longitude / Latitude

Respectfully submitted,

**Bidder:** AM Builders Inc , A TN CORPORATION

**Address:** 6136 Mt Pisgah Rd

Nashville TN 37211 DAVIDSON COUNTY

**Phone:** 954 804 6501 & 615-604-8584

**Email:** matt@ambuilders.pro & alan@ambuilders.pro

**By:** Matthew Becker   
**(Authorized Signature for Bidder)**

**Name:** Matt Becker

**Title:** co founder

**Date:** 6/28/23

Restoration of Fire Station 2  
Spring Hill TN



| PROJECT COST SUMMARY |   |                |
|----------------------|---|----------------|
| Division             | Description                             | Cost           |
| 1                    | General Requirements & equipment rental | 43,460         |
| 2                    | Demolition                              | 6,000          |
| 3                    | Concrete                                | 0              |
| 4                    | Masonry                                 | 0              |
| 5                    | Metals                                  | 0              |
| 6                    | Woods, Plastics & Carpentry             | 5,650          |
| 7                    | Thermal & Moisture Protection           | 19,106         |
| 8                    | Doors & Windows                         | 0              |
| 9                    | Finishes                                | 20,541         |
| 10                   | Specialties                             | 0              |
| 11                   | Appliances (CFI)                        | 0              |
| 12                   | Casework                                | 0              |
| 13                   | Special Construction                    | 0              |
| 14                   | Elevator                                | 0              |
| 21                   | Fire Suppression                        | 0              |
| 22                   | Plumbing                                | 0              |
| 23                   | HVAC                                    | 0              |
| 26                   | Electrical                              | 7,975          |
| 31                   | Grading & Excavation                    | 0              |
| 32                   | Exterior Improvements                   | 0              |
| 33                   | Utilities                               | 0              |
|                      | Project Contingency                     | 5,000          |
|                      | Permits                                 | 0              |
|                      | Taxes & Insurance                       | 9,144          |
|                      | General Contractor's Fee                | 11,688         |
| <b>TOTAL: \$</b>     |   | <b>128,563</b> |

Building Area: 3,000 SF  
Anticipated Construction Duration: 2 MO

This estimate is good for a 30-day period from today's date above and may require readjustment to market conditions if the term between this proposal and the actual contract negotiation exceeds this time period.

**Restoration of Fire Station 2**  
Spring Hill TN



June 28, 2023

Costs presented in the Project Cost Summary are based on the direction and scope as described in the CITY OF SPRING HILL, TENNESSEE CONTRACT DOCUMENTS & SPECIFICATIONS FOR FIRE STATION 2 RESTORATION, dated 6/1/23, and the inclusions, assumptions and exclusions listed in these assumptions and qualifications (the "Assumptions & Qualifications")

**ASSUMPTIONS & QUALIFICATIONS**

| Division |  |
|----------|--|
| 1        | <b>General Requirements</b><br>Includes supervision and management<br>Includes fuel and vehicle expenses<br>Includes safety measures and practices<br>Includes progress cleaning & final cleaning<br>Includes phones, software and IT expenses<br>Includes printing and postage<br>Includes licenses & compliance with local building codes<br>Includes punch work and warranty provisions<br>Includes General Liability, Workers Comp, Auto, Health and Professional Liability insurance costs<br>Includes dumpsters and disposal of any waste materials in said dumpsters<br>Excludes building permits<br>Includes on site material storage & security |
| 2        | <b>Demolition</b><br>Demo areas mentioned on the specification sheet 3.0. Dispose of material in contractor supplied dumpsters<br>Remove & dispose of damaged ceiling insulation above women's restroom, women's shower, main hallway, laundry room and utility room( roughly 1200 SF )  |
| 3        | <b>Concrete</b>  |
| 4        | <b>Masonry</b>   |
| 5        | <b>Metals</b>  |
| 6        | <b>Woods, Plastics &amp; Carpentry</b><br>Remove and re-use existing base boards.<br>Inspect all walls for mold and if mold is found, it will be cleaned up using a contingency fund included in the base bid  |
| 7        | <b>Thermal &amp; Moisture Protection</b><br>Included in the base bid, replace all insulation in the corridor walls including 1200 sf of ceiling battens<br>Insulate water pipes in areas over damaged ceilings<br>Excludes cost of heat tape for water pipes - Phase 2   |
| 8        | <b>Doors &amp; Windows</b>   |
| 9        | <b>Finishes</b><br>Replace all drywall on ceilings in women's restroom, women's shower, main hallway, utility room and laundry room<br>Replace all drywall on walls in women's restroom, women's shower, and main hallway<br>Remove all women's shower tile , including behind the toilet in the women's restroom, and replace with tile picked by owner<br>Install MR ( Moisture resistance ) drywall in women's shower and restroom<br>Paint all new drywall , baseboards , door frames and repaired walls to match existing.<br>Excludes any work on floor of women's shower or restroom<br>Excludes door or frame replacements                       |
| 10       | <b>Specialties</b>   |
| 11       | <b>Equipment</b>   |
| 12       | <b>Furnishings &amp; Casework</b>  |
| 13       | <b>Special Construction</b>  |
| 14       | <b>Conveying Systems</b>   |
| 21       | <b>Fire Suppression</b><br>Excludes any fire sprinkler work  |
| 22       | <b>Plumbing</b><br>Excludes any plumbing work  |
| 23       | <b>HVAC</b><br>Excludes any HVAC work as no damages were noted   |
| 26       | <b>Electrical</b>  |

Replace (10) Can lights , and (2) 1'x4' LED surface mounted fixtures in the women's restroom  
Excludes any electrical work except lighting replacement as noted above

Grading & Excavation  
Exterior Improvements  
Utilities  
Allowances  
Project Contingency

31  
32  
33

We have included a \$5,000 Contractor contingency for unforeseen problems that may be encountered. Any unused portion of these funds will be returned to Owner  
Assumptions

Local County noise ordinances govern this property  
Work shall be performed during normal business hours  
Existing electric and water services are available onsite for use during construction  
Owner is responsible for temporary utilities costs. Any bills for construction service or set-up from water, gas, sewer or electric companies.  
PVC pipe is acceptable for all plumbing systems  
All finish selections will be made by the design team or owner within 1.5 weeks of receipt of submittals  
Reconnect and/or restore existing utilities, MEP systems and items as shown in the design documents only  
Owner understands costs associated with material and geo technical testing/inspections are excluded from this cost

Exclusions

Tap fees, capacity fees and impact fees  
Excludes any costs for architectural, design or engineering  
Road impact fees, property valuation fees and effluent disposal fees  
Excludes any City of Spring Hill fees for permits or anything else  
Excludes any costs of drawings  
Owner is responsible for temporary utilities costs. Any bills for construction service or set-up from water, gas, sewer or electric companies.  
Owner is responsible for generator costs in the event the electric utility company delays bringing service to the project site.  
Builders risk insurance  
Third party special material testing and inspections to be commissioned and paid for by the owner using ECS, GEOServices or similar firm  
Removal of hazardous substances or mold remediation not discussed above  
Protection and moving of other's material, furniture, or equipment  
Electrical provisions for any equipment, grinder pumps or fixtures - covered by owner contract direct with electrician  
Costs associated with addressing, correcting or repairing existing noncompliant code related issues  
Costs associated with additional work due to inaccurate or incomplete drawings or design documents  
Costs associated with design errors, emissions or inconsistencies  
Design responsibility or design costs associated with Value Engineering changes  
Costs associated with schedule delays caused by contractors not subcontracted to AM Builders Inc  
Costs associated with schedule delays caused by owner, design issues, or governing authorities  
Scope not listed in this proposal

*This estimate is good for a 30-day period from today's date above and may require readjustment to market conditions if the term between this proposal and the actual contract negotiation exceeds this time period.*

*By accepting or receiving this proposal, the recipient acknowledges and agrees that all information contained in this proposal is confidential proprietary work product and trade secrets of AM Builders Inc, and is not to be shared with or disclosed to any third party without the prior written approval of AM Builders Inc.*

# License Search and Verification

Visit <https://core.tn.gov> and click "Public Search" for additional search features.

For best results, please limit the number of search fields. Only exact matches will be displayed. You may need to try different variations of search terms. e.g., "Smith and Smith Construction" and "Smith & Smith Construction." If any name has an apostrophe in it, please replace the apostrophe with a percent sign, entering "Smith's Auto Shop" as "Smith% Auto Shop."

After you submit the search form, your results will appear below the form in this window (the form will remain for your reuse)...if you cannot see the results below, please scroll further down the search form.

For self-insured workers' compensation, or other reports, please submit to the [Public Record Request form](#).

<< [Click Here To Go Back To The Search Page](#)

## License Details

|                                     |                         |
|-------------------------------------|-------------------------|
| <b>License Status</b>               | Active - Fully Licensed |
| <b>License #</b>                    | 77974                   |
| <b>License ID</b>                   | 77974                   |
| <b>Expiration Date</b>              | May 31 2024             |
| <b>Original Date</b>                | May 27 2022             |
| <b>Profession Code</b>              | 1801                    |
| <b>Profession Name</b>              | Contractor              |
| <b>First Name</b>                   | \                       |
| <b>Middle Name</b>                  | \                       |
| <b>Last Name</b>                    | AM Builders Inc         |
| <b>City</b>                         | NASHVILLE               |
| <b>State</b>                        | TN                      |
| <b>Zip Code</b>                     | 37211                   |
| <b>Rank</b>                         | Contractor              |
| <b>License Activity Description</b> | Active - Fully Licensed |

**Classification and Limit**

|                       |                  |
|-----------------------|------------------|
| <b>CLASS</b>          | <b>BC-A</b>      |
| <b>CLASS</b>          | <b>BC-B</b>      |
| <b>MONETARY LIMIT</b> | <b>UNLIMITED</b> |

# Resume

## PROFILE

Have over 45 years of commercial construction experience, ranging from small strip mall projects to major prison, school, new medical facilities and Sports complexes. Worked for one company for 26 years running their day-to-day operations from manpower to estimating, to project management and construction supervision. Projects ranging from \$500k to \$25 million

Owned my own General Contracting business, specializing in new green site builds to office build outs. Have built water parks, Extensive automotive building projects, veterinarian clinics, church additions, restaurants.

## CONTACT

PHONE:  
615-604-8584  
[alan@ambuilders.pro](mailto:alan@ambuilders.pro)

# ALAN MCPHALL

## WORK EXPERIENCE

---

### **AM Builders Inc Co Founder**

2022 - Present

Run full construction operations focused on Commercial renovations, ground up, and site work, including construction supervision, project management, estimating and client relations. Also responsible for training all construction employees.

### **Armstrong Building Group Director of Operations**

2019-2022

Superintendent on as many as 4 jobs at once, plus oversaw 5 other Superintendents. Jobs ranged from ground up builds to renovations and large site projects totaling over \$10 million in work at a time.

### **Central Contracting Inc. President/ project manager**

2009-2019

I ran a small General Contracting business, gross work load ranges around \$4 million per year. Strive in the private market as well as public work, ran two project supers plus a full time secretary.

### **Thatcher Construction Senior construction coordinator/project manager**

1983-2009

Large General contractor working around the capital area with the local colleges, hospitals, and schools. Labor relations.

### **Wilson Deming Co. Carpenter**

1975-1983

Large custom homes, additions

## EDUCATION

---

### **Lansing Community College**

1979

Construction Management classes

### **Lansing community College**

2009

Green advantage

### Alan Mcphall - Projects completed

- Michigan State University projects - housing hall additions, food hall renovations, sports complex upgrades.
- \$8 million ground up Softball stadium, MSU campus sports complex.
- \$4 million Olympic size indoor swimming pool MSU IM sports west
- \$5 million site project Percy Priest Nashville
- \$1.2 million Veterinarian clinic, Dewitt MI
- \$1.7 million addition and renovation to Unitarian Church, Lansing MI.
- \$600,000 renovations to MSU Foundation headquarters
- \$25.2-million-dollar New Bright toy factory, Wixom MI, was head superintendent for large GC
- Extensive restaurant projects from \$3 million new build to renovations
- Downtown Nashville bar renovations, Johny Cash, Nudies Honky Tonk
- 187,000 sf interior demo, office renovation \$2.5 million
- Duck River laundromat , new buildout \$600,000
- River Caddis , tenant buildouts, white box
- Glenn Buege Chevy, GM upgrades to the dealership \$1.2million

**Matthew J. Becker**  
954-804-6501 (c) [matt@ambuilders.pro](mailto:matt@ambuilders.pro)

**Profile**

- Seasoned executive with a solid track record of educational/solutions selling achievements, developing relationships with end customers, agents and referral sources, selling technology, professional and construction services and products. Over 25 years experience selling to C level employees. A hunter vs a farmer when it comes to creating sales opportunities.
- Industries include construction, healthcare technology, solid state lighting, payment processing, collections, continuous improvement consulting & executive recruitment
- Financial background as a former CPA provides an extra resource in the selling process to better understand the P&L ramifications of a customer's buying decision.
- Entrepreneurial mindset to problem solving provides the ability to reach consensus much more quickly with a win-win achieved in most situations
- Over 20 years of experience interviewing recruited candidates translates into the ability to get the real answers from potential sales prospects in terms of clearly defining & understanding customer needs, viability of project, ensuring there is ability to fund, and sizing up how our products or services can meet those needs.
- Possess a "do whatever it takes mentality", honed by years of working in entrepreneurial environments

**Work Experience**

|   |                             |                       |
|---|-----------------------------|-----------------------|
| <b>AM Builders, Inc.</b>  | <b>Co Founder</b>           | <b>2022 – Present</b> |
| <ul style="list-style-type: none"><li>• Started this unlimited license Commercial General Contractor with my partner. Roles include financial, administrative, sales, project management and estimating.</li></ul>    |                             |                       |
| <b>Armstrong Building Group</b>   | <b>President</b>            | <b>2020 – 2022</b>    |
| <ul style="list-style-type: none"><li>• President of this unlimited license Commercial General Contractor. Primary roles were sales and estimating.</li><li>• Sold \$20 million in new business in 2 years.</li></ul> |                             |                       |
| <b>LBMC</b>   | <b>Business Development</b> | <b>2018 – 2020</b>    |
| <ul style="list-style-type: none"><li>• Sold \$2.5 million in new business for this CPA firm and professional financial services company</li></ul>  |                             |                       |
| <b>Sales Advantage</b>  | <b>President</b>            | <b>2014 – 2018</b>    |

*Business Development*

Company provides business development services for the following entities:





Proficient MS Office suite user – Excel, Word, Powerpoint, Outlook. Also skilled in CRM use & navigation and Quickbooks accounting software.

I had been searching for a contractor to build my next laundromat for over a year after having been dissatisfied with my previous contractor. After calling many contractors asking for an estimate, with several of them never returning calls, I was presented with four options. None of them were suitable; some were so cheap it was suspect, while others were way beyond my budget. None of them were willing to explain in further detail how they arrived at their estimate, and it was very difficult to get in touch with them. I decided to scrap them all and start over. I had begun to lose hope in finding anyone I could feel good about tackling my project.

I told my brother, who is a distributor in the laundromat business, about my contractor woes, and he recommended Matt Becker and Alan McPhall (AM Builders). I didn't know it then, but this was when the tide turned. I called Matt, and he and Alan were able to meet me that same week to look at my property. They spent time with me clarifying my vision, asking and answering the kinds of questions that made me realize they had extensive experience. I began to feel like I'd finally found a knowledgeable, experienced contractor who would actually listen and communicate. This made me concerned that their estimate would be outrageous.

But it was not so. The price was well within my budget and reasonable. Matt patiently went through their estimate point-by-point and laid everything out on the table. I decided to proceed with AM Builders, and could not be happier that I did. Throughout the project, they remained available to call, email, and bounce ideas between us. Any issues that arose, as do in any construction project, were addressed immediately with clear communication with me, the subs, the laundry distributor, city codes, and any other interested parties. Alan is a professional at keeping everyone on task. The process was as smooth as could ever be expected, and I could not be more satisfied with the product.

The AM Builders team went above and beyond to make sure I was happy each step of the way. I can confidently recommend them and will be using them to build my next laundromat.

Adam Dixon - Owner  
Duck River Laundry

Glenn  
**Buege**  
CHEVROLET

March 23, 2022

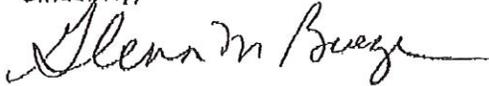
To whom it may concern:

Alan McPhall has worked for Glenn Buege Buick GMC and Glenn Buege Chevrolet since 2001.

We hired Mr. McPhall to modernize our Chevrolet dealership in 2001. He then built a used car building at my Buick GMC dealership in Lansing, Michigan. Next, Mr. McPhall added four large truck service bays. He then remodeling my dealership using General Motors specifications which was approximately \$800,000. We then used Mr. McPhall to remodel according to General Motors specifications at my Chevrolet dealership. This project included an additional building. The entire cost was \$850,000.

We hired Mr. McPhall for all of our remodeling and building needs because of the quality of his work. We were within budget and time. All of these projects were completed while my dealerships were open for business.

Sincerely,



Glenn M. Buege

President

Glenn Buege Chevrolet, Inc



From Price to Selection to Service . . . *"It's Better at Buege"*  
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T (517) 663-8111 • F (517) 663-1157 • [GLENNBUEGE.COM](http://GLENNBUEGE.COM)



March 1, 2021  
Re: Alan McPhall Letter of Recommendation

To whom it may concern,

Over the past few years, we have exclusively used Alan McPhall for our commercial projects in the Lansing, Michigan area. Along with meeting tight timelines and bringing projects on budget, the result was always superior.

On projects with Alan at the helm, I could always be assured that work was getting done and getting done the right way. I am also assured that I am always going to get straight answers with Alan, as he has always been an honest individual, I applaud his work ethic and how he steers away from short cuts. I highly recommend Alan McPhall for any scope of work, as he was a real pleasure to work with.

Best,

Jake McGraw