

RESOLUTION 23-93

**A RESOLUTION OF THE CITY OF SPRING HILL, TENNESSEE TO APPROVE
CONTRACT FOR FIREFIGHTER HEALTH AND WELLNESS EXAMS**

WHEREAS, the City of Spring Hill operates a career fire department that responds to all hazards within the city; and

WHEREAS, the Fire Department provides annual medical physicals for all staff; and

WHEREAS, the Fire Department does not have a current contract with any healthcare providers to perform the exams; and

WHEREAS, the City of Spring Hill Fire Department solicited bids through an open Request for Proposal (RFP) process in which a single vendor submitted a bid to perform the firefighter health and wellness exams.

NOW, THEREFORE BE IT RESOLVED, by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee to authorize the Fire Department to enter into a three-year contract with Maury Regional Occupational Health for an estimated amount not to exceed \$60,000.00 in year one, \$66,000.00 in year two and \$72,600.00 in year three for the described work identified in the RFP.

Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee, this 5th Day of June 2023.

ATTEST:



April Goad, City Recorder



Jim Haganman, Mayor

LEGAL FORM APPROVED:



Patrick Carter, City Attorney



REQUEST: *Approval of Resolution 23-93*

SUBMITTED BY: Graig Temple, Fire Chief

DATE: June 5, 2023

RE: Firefighter Physicals

PURPOSE:

The purpose of this resolution is to authorize Fire Department to accept the RFP Bid by Maury Regional Occupational Health for the purpose of performing annual firefighter health and wellness physicals.

BACKGROUND:

In compliance with the National Fire Protection Association (NFPA) Standards (1500 and 1582)¹, as well as the State of Tennessee Barry Brady Act², the Fire Department provides annual health and wellness physicals to all firefighters.

FINANCIAL IMPACT:

The RFP Quote for the Program is itemized per employee with a total not to exceed \$60,000.00 in year one, \$66,000.00 in year two and \$72,600.00 in year three unless additional employees are hired. The Fire Department has budgeted for this expense in FY24.

STAFF RECOMMENDATION:

Staff recommends approval of Resolution 23-93 to permit the Fire Department to engage Maury Regional Occupational Health in this three-year contract.

References:

1. NFPA 1500 – Standard on Fire Department Occupational Safety, Health and Wellness Program
 NFPA 1582 – Standard on Comprehensive Occupational Medical Program for Fire Departments
2. State of Tennessee (2019); *Barry Brady Act*. TCA Title 7, Chapter 51, Part 201(d)

**PROFESSIONAL SERVICES AGREEMENT BETWEEN
CITY OF SPRING HILL, TENNESSEE
AND MAURY REGIONAL HOSPITAL AND AFFILIATES**

THIS AGREEMENT is made this the ____ day of _____, 2023, by and between **CITY OF SPRING HILL, TENNESSEE** (hereinafter “City”) and **MAURY REGIONAL HOSPITAL AND AFFILIATES, COLUMBIA, TENNESSEE** (hereinafter “Vendor”).

WITNESSETH:

WHEREAS, the City has determined to enter into an agreement that affirms itself to have extensive experience in providing firefighter annual physical medical examinations; and

WHEREAS, the City submits that it has the authority to contract with Vendor to provide professional services for the work desired by the City; and

WHEREAS, by entering into this Agreement, Vendor affirms that it has extensive experience in providing firefighter annual physical medical examinations (the “Medical Services”) pursuant to (a) the requirements of NFPA 1582 (2022 edition); (b) applicable OSHA standards; (c) Cancer Presumption Bill for Firefighters as referenced in Tennessee Code Annotated §7-51-201; and (d) in accordance with the employee’s age, previous medical history and previous medical tests; with such services to be provided to the City of Spring Hill in a professional manner in accordance with the terms and conditions of this Agreement as well as the standard of care practiced by other vendors and professionals performing similar services within the industry.

NOW, THEREFORE, in consideration of the premises and recitals hereinabove set forth, which are incorporated herein by reference, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, and the mutual covenants contained herein, the City and Vendor agree as follows:

ARTICLE 1 – SCOPE OF SERVICES TO BE RENDERED BY VENDOR

1. Vendor shall perform all necessary professional services in a satisfactory and proper manner, consistent with the City’s requirements for the Medical Services and by reference made a part hereof, including, but not limited to, the following:

a. See Attached Exhibit A (Request for Proposal)

2. In accordance with state and federal law, including but not limited to state and federal privacy laws, Vendor shall provide timely reports and records reasonably agreed upon and required by City pertaining to the services rendered to or for City’s employed and/or contracted firefighters (collectively, “Patients”) as applicable. Notwithstanding the foregoing, all such reports and records, as well as original medical records with respect to the medical services

applicable to each Patient shall remain the property of Vendor. Vendor shall maintain such medical records in a professional manner consistent with the accepted practice of the community. Billing records shall be maintained by both parties as required by state and federal laws and regulations. City understands and agrees that all of the medical records and other protected health information maintained by Vendor will be held by Vendor in the strictest of confidence, and that City will not be entitled to have access to such medical records maintained by Vendor absent an appropriate written authorization from the Patient, or as permitted by law.

3. The City will furnish all information identified by Vendor as necessary for carrying out the work that are available to the City without cost to Vendor.

ARTICLE 2 – CITY’S RESPONSIBILITIES

The City will provide Vendor with all criteria and full information as to the Medical Services’ requirements, and shall furnish the following:

1. Provide the Vendor with all known available information that is pertinent to the Medical Services requested.

2. Designate, in writing, a single person to act as the Vendor point of contact with the City. The contact person for the City of Spring Hill will be _____, its _____.

3. Give prompt written notice to Vendor when it is known that either the Medical Services’ criteria or conditions have changed, or there is reason to believe Vendor work is deficient in in any material respect.

ARTICLE 3 – TERM

1. The term of this Agreement shall be three (3) years, commencing on July 1, 2023 (“Commencement Date”) and ending on June 30, 2026 (“Term”), and thereafter, shall automatically renew for consecutive one (1) year terms (each a “Renewal Term”) until either party gives notice of intent not to renew and/or to terminate in accordance with Article 6.

ARTICLE 4 – PAYMENT TERMS

As of the Commencement Date and continuing for the Term of this Agreement, and for Medical Services performed on behalf of Patients pursuant to this Agreement, City shall pay to Vendor in accordance with the fees as set forth on Exhibit B (“Fee Schedule”). The Fee Schedule shall be reviewed annually and the parties agree to negotiate in good faith to establish an appropriate Fee Schedule for the each Renewal Term. In addition, Exhibit B may be amended at any time to include additional Medical Services provided that the City’s Director of Human Resources and Vendor’s MRMG Chief Executive Officer mutually agree via electronic or other written communication to the fees for such additional Medical Services.

- a.) For just cause. With the exception of section 1.(b) below, just cause permitting termination shall mean the failure by either party to comply with the material provisions of this Agreement after written notice of non-compliance and a reasonable opportunity of not less than thirty (30) days to cure such non-compliance.
 - b.) For non-payment of monies owed. MRHS may terminate this Agreement immediately upon second written notice for City's failure to pay undisputed charges (as outlined in Article 4 above) within ten (10) business days after receipt of first written notice by Vendor.
 - c.) Either party may terminate this Agreement without cause or penalty upon sixty (60) days prior written notice to the other party.
2. In the event of termination by either party, Vendor shall be compensated for all services performed prior to the termination date.

ARTICLE 7 – DISPUTE RESOLUTION AND GOVERNING LAW

1. The City and Vendor shall attempt to resolve conflicts or disputes under this Agreement in a fair and reasonable manner and agree that only if an informal resolution cannot be achieved within a reasonable time, the parties may initiate a legal proceeding.
2. **Governing Law, Venue and Jurisdiction.** This Agreement shall be governed by and construed in accordance with the laws of the State of Tennessee. The venue and jurisdiction of any dispute arising pursuant to this Agreement shall be in the Circuit Court for Maury County, Tennessee.
3. The substantially prevailing party in any legal proceeding hereunder by and between the parties shall be entitled to their reasonable attorney's fees and court costs incurred in a said legal proceeding.

ARTICLE 8 – NO WAIVER

One party's waiver, expressed or implied, of any default by the other party of any provision of this Agreement is not a waiver of any other default. A party's waiver of any default shall not affect the right of that party to require performance of the defaulted provision at any future time.

ARTICLE 9 – MODIFICATION

This Agreement shall not be modified unless such modifications are evidenced in writing in the form of a written Amendment, which is signed by both the City and Vendor.

ARTICLE 10 – INDEMNIFICATION

Vendor agrees to indemnify and save the Government of Spring Hill, the City of Spring Hill and individual, on or off duty, officers, and employees of the City of Spring Hill, harmless from any and all direct losses, damages and expenses, including court costs and attorneys' fees, by reason of any loss, whatsoever, arising out of or relating to or in consequence of the work done in connection with the contract of which this Agreement is a part, excepting only such losses as such be occasioned solely by the negligence of the City of Spring Hill.

1. Indemnification by Vendor. Vendor agrees to indemnify and hold harmless City, the Government of Spring Hill and individuals, on or off duty, officers and employees of the City, against all liability, claims, damages, suits, demands, expenses and costs (including but not limited to, court costs and reasonable attorneys' fees) of every kind arising out of or in consequence of Vendor's breach of this Agreement, and of the negligent errors and omissions or willful misconduct of Vendor, including its Medical Professionals, in the performance of or conduct related to Medical Services performed under this Agreement.

- a.) If seeking indemnification, City shall promptly notify Vendor, in writing, of any claim, lawsuit, or demand for payment asserted against City for which indemnification is sought, and shall promptly deliver to Vendor a true copy of any document or material of any kind that asserts such claim. City, its agents, representatives, and employees shall cooperate fully with Vendor at all times during the pendency of the claim or lawsuit. If City fails to notify Vendor promptly in writing or fails to cooperate in a timely manner with Vendor, Vendor's duties under this Article 10, Paragraph 1 shall be void and of no force and effect.
- b.) When Vendor accepts its indemnification obligation, Vendor reserves the right to control the investigation, trial and defense of such lawsuit or action, including all settlement negotiations, any appeal involved, and the choice of any attorneys to be engaged. City may, at its own cost, participate in the investigation, trial, defense, and appeal of such lawsuit or action.

2. Indemnification by City. City agrees to indemnify and hold harmless Vendor, its officers, directors, shareholders, agents and employees, against all liability, claims, damages, suits, demands, expenses and costs (including but not limited to, court costs and reasonable attorneys' fees) of every kind arising out of or in consequence of City's breach of this Agreement, and of the negligent errors and omissions or willful misconduct of City, its agents, servants, employees and independent contractors (excluding the other party) in the performance of or conduct related to this Agreement.

- a.) If seeking indemnification, Vendor shall promptly notify City, in writing, of any claim, lawsuit, or demand for payment asserted against Vendor for which indemnification is sought, and shall promptly deliver to City a true copy of any document or material of any kind that asserts such claim. Vendor, its agents, representatives, and employees shall cooperate fully with City at all times during the pendency of the claim or lawsuit. If Vendor fails to notify City promptly in writing or fails to cooperate in a timely manner with City, City's

duties under this Article 10, Paragraph 2 shall be void and of no force and effect.

- b.) When City accepts its indemnification obligation, City reserves the right to control the investigation, trial and defense of such lawsuit or action, including all settlement negotiations, any appeal involved, and the choice of any attorneys to be engaged. Vendor may, at its own cost, participate in the investigation, trial, defense, and appeal of such lawsuit or action.

ARTICLE 11 – INSURANCE

Vendor shall maintain in full force and effect throughout the term of this Agreement, at its own expense, a policy of comprehensive general liability insurance and professional liability insurance covering it and its Medical Professionals, each having a combined single limit of not less than \$1,000,000 per occurrence, \$3,000,000 annual aggregate for bodily injury and property damage to insure against any loss, damage or claim arising out of the performance of Vendor's obligations, as applicable, under this Agreement. Vendor will provide CITY with certificates evidencing said insurance, if and as requested. Vendor further agrees to maintain, for a period of not less than five (5) years following the termination of this Agreement, "tail" insurance to the extent any insurance required hereunder is underwritten on a claims-made basis. Vendor may provide the insurance coverage set forth in this Section through self-insurance. Vendor and City shall each maintain workers' compensation insurance on its respective employees throughout the term of this Agreement to the extent required by law.

ARTICLE 12 – SEVERABILITY

In the event any provision of this Agreement or any instrument delivered in connection herewith shall be held invalid or unenforceable by any court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provisions hereof or thereof.

ARTICLE 13 – BINDING EFFECT

This Agreement shall inure to the benefit of and shall be binding upon the parties and their respective heirs, administrators, successors and assigns.

ARTICLE 14 – INDEPENDENT CONTRACTOR RELATIONSHIP

It is specifically understood that Vendor relationship with City shall be that of an independent contractor and Vendor shall in no sense be considered an agent or employee of City, nor shall Vendor be, as a result of the relationship established by this Agreement, entitled to or eligible to participate in any benefits or privileges extended or given by City to its employees, notwithstanding this Agreement.

ARTICLE 15 – HEADINGS AND EXHIBITS

The paragraph headings in this Agreement are for convenience only, and they form no part of this Agreement and shall not affect its interpretation.

ARTICLE 16 – FORCE MAJEURE

Vendor shall not be liable to City or be deemed to be in breach of this Agreement for any failure or delay in rendering performance arising out of causes beyond Vendor's reasonable control and without its fault or negligence. Such causes may include, but are not limited to, acts of God or the public enemy, terrorism, significant fires, floods, earthquakes, epidemics, quarantine restrictions, strikes, freight embargoes, or Governmental Authorities approval delays which are not caused by any act or omission by Vendor and unusually severe weather. Vendor agrees to notify City of the existence and nature of any delay.

ARTICLE 17 – CONFIDENTIALITY

1. Confidentiality of Proprietary Information. Each party acknowledges that in the course of performing the duties contemplated by this Agreement, each party will become privy to various trade secrets and confidential information of the other. Each party recognizes and acknowledges that, by virtue of entering into this Agreement, they each may have access to certain information of the other that is confidential and constitutes valuable, special and unique property of the other. Throughout the term of this Agreement and at any time thereafter, each party agrees not to use, or disclose to any person, firm or corporation any information known by the other to be confidential or trade secrets relating to the business of the other or any parent, subsidiary, affiliate or division thereof.

2. Confidentiality of Patient Information. The parties expressly agree to comply with all applicable patient information privacy and security regulations set forth in Health Insurance Portability and Accountability Act ("HIPAA"), including the Privacy and Security rules and regulations, as amended from time to time.

ARTICLE 18 – RECORD RETENTION

To the extent applicable, the parties agree to maintain records relative to services performed under this agreement in sufficient detail to provide for verification by Medicare or other payors. If required, the parties agree to comply with the access to books, documents and records of subcontractors provisions of Section 952 of the Omnibus Reconciliation Act of 1980 (P.L. 96-499), and 42 C.F.R., Part 420, Subpart (D), Section 420.300, et seq. In accordance with these provisions, the parties will, upon proper written request made in conformance with 42 C.F.R. 420.304, allow the Comptroller General of the United States, the Secretary of Health and Human Services, and their duly authorized representatives access to this Agreement and to the parties books, documents and records (as defined in 42 C.F. R., Part 4240, as amended), which shall be deemed by the parties to supersede this provision and be made a part of this Agreement by reference.

ARTICLE 19 – ENTIRE AGREEMENT

This Agreement and accompanying documents contain the entire agreement between the parties with respect to the subject matter hereof and all prior or contemporaneous written or oral agreements with respect to the subject matter hereof are superseded hereby.

IN WITNESS WHEREOF, the City has caused this Agreement to be signed by its authorized representative, and the Vendor has caused this Agreement to be signed by its authorized representative as of the day and year first written above.

CITY OF SPRING HILL, TENNESSEE

By:  _____
Jim Hagaman, Mayor

MAURY REGIONAL HOSPITAL AND AFFILIATES

By: _____
Martin Chaney, M.D.
MRH Chief Executive Officer

By: _____
Nathan Miller
MRMG Interim President

Approved As to Legal Form:

Linda L. Rippey Moore
MRH Chief Legal Officer

EXHIBIT A

REQUEST FOR PROPOSAL SUBMITTED MARCH 30, 2023

[To be inserted.]

EXHIBIT B

FEE SCHEDULE*

(* Subject to amendment on July 1st in each calendar year.)

[To be inserted.]

City of Spring Hill - Firefighter Annual Physicals

Submitted 3-30-23

Maury Regional Occupational Health is located at 1114 West Seventh St. in Columbia, Tennessee. It is a department of Maury Regional Medical Group which is a wholly owned subsidiary of Maury Regional Medical Center. Maury Regional Medical Center is an organization exempt from federal income tax and operates various health care facilities in a nine-county service area, including an acute care hospital located in Columbia, Maury County, Tennessee. Maury Regional Medical Center is owned by Maury County Government.

Maury Regional Medical Center has been doing occupational health related testing, physicals and procedures for many decades through our various clinics. To better serve our employer community, we decided to consolidate these services into a dedicated occupational health clinic, which opened in November of 2022. We do extensive and varying work for many local government clients and currently do annual firefighter physicals for the City of Columbia and the City of Lewisburg. We have done these physicals for many years in our other clinics and transitioned these to Occupational Health upon its opening in November of 2022.

Key Personnel:

- Doug Wilburn, MD: Dr. Wilburn is a board-certified orthopedic surgeon and is the medical director of Maury Regional Occupational Health. He previously practiced with the Middle Tennessee Bone and Joint Clinic in Columbia for 38 years.
- Linda Oakley, Occupational Health director: Linda holds a master's degree in nursing and has been with Maury Regional for more than 40 years. She was the director of occupational medicine at General Motors Spring Hill for more than 20 years as a contractor from Maury Regional. Linda has been doing firefighter physicals for two years and is CAOHC and NIOSH certified.
- Elizabeth Farrell, NP-C: Elizabeth is a board-certified nurse practitioner. Prior to working at Maury Regional Occupational Health, she worked for six years as a nurse practitioner at Maury Regional practices PrimeCare and Core Physicians. She has been doing firefighter physicals for four years and is CAOHC and NIOSH certified.
- Lisa Pogue, NP-C: Lisa is a board-certified nurse practitioner. Prior to working at Maury Regional Occupational Health, she worked for six years as assistant director of occupational medicine at General Motors Spring Hill. Before working at GM, Lisa worked for many years as a registered nurse and served as the charge nurse on the orthopedic floor at Maury Regional Medical Center. Lisa has been doing firefighter physicals for two years and is CAOHC and NIOSH certified.

All of Maury Regional Occupational Health providers are professionals who understand the duties, working conditions and mental and physical demands faced by firefighters.

Similar clients:

We currently perform annual firefighter physicals for the City of Columbia, Tennessee, and have done so through our clinics for more than 15 years. We also provide firefighter physicals for the City of Lewisburg, Tennessee, and have done so through our clinics for more than 10 years.

References:

1) Client Name: City of Columbia, Tennessee, Fire Department

Client Contact: Ty Cobb, Fire Chief

Phone Number: 931-560-1700

E-mail Address: tcobb@columbiatn.com

Contract Start/Expiration Dates: Current contract started 1/1/2019. We're working to finalize a new contract now. We have provided this service for more than 15 years.

Type of Work Performed: Annual firefighter physicals

2) Client Name: City of Lewisburg, Tennessee, Fire Department

Client Contact: Larry Williams, Fire Chief

Phone Number: 931-359-4544

E-mail Address: larry.williams@lewisburgtn.gov

Contract Start/Expiration Dates: We have provided this service for more than 10 years.

Type of Work Performed: Annual firefighter physicals

3) Client Name:

Maury County Government

Client Contact: Dana Gibson, Human Resources Director

Phone Number: 931-375-2400

E-mail Address: danagibson@maurycounty-tn.gov

Contract Start/Expiration Dates: Ongoing — not spelled out in a contract.

Type of Work Performed: We've had an ongoing relationship providing injury treatment, drug and alcohol testing, pre-employment and return to work physicals, wellness screenings and other occupational health services for many years.

Conflicts of Interests:

There are no conflicts of interest between any key personnel and Maury Regional Occupational Health.

Unique strengths of Maury Regional Occupational Health:

At Maury Regional Occupational Health, our experienced team prioritizes the health and safety of employees by helping to prevent, detect and treat illnesses and injuries that occur in or impact the workplace. Our facility is strictly dedicated to occupational health services.

When your business partners with Maury Regional Occupational Health, you can be assured we are qualified, knowledgeable and experienced in performing firefighter annual physical medical examinations pursuant to (a) the requirements of NFPA 1582 (2022 edition); (b) applicable OSHA standards; (c) Cancer Presumption Bill for Firefighters as referenced in Tennessee Code Annotated §7-51-201; and (d) in accordance with the employee's age, previous medical history and previous medical tests.

Maury Regional Occupational Health understands and can accommodate the City of Spring Hill, Tennessee, Fire Department's need to have Phase 1 of the physicals conducted on site. Also, we can accommodate however needed for the work schedule change from 24 on/48 off to 48 on/96 off. We will be able to meet your target timeframe to complete all NFPA required physical components.

Lastly, since we are a clinic solely dedicated to occupational procedures, we will be able to schedule new hires or current employees with a medical concern within two weeks of request.

Proposal Submittal Form

Vendor's name, street address, and mailing address: Maury Regional Occupational Health
1114 West 7th Street
Columbia, TN 38401

Vendor's contact person's name (printed), title, telephone number and email address: Patrick Harlan
Director of Business Development
Office: 931-380-4031
Cell: 931-794-5964
pharlan@mauryregional.com

Does the proposer take exceptions to the City's procurement solicitation? (Check box that applies) Yes, see enclosed
 No, proposer takes no exceptions

Are exceptions, if any, to the City's procurement solicitation listed, described, compared to the City's intention as expressed and implied by the City's solicitation documents, and submitted? (Check box that applies) Yes, see enclosed
 No, proposer takes no exceptions

Services to be Quoted
Unit Price, to be expressed in terms of U.S. Dollars per person per service

Proposal Submittal Form

Test / Service	Code	Current Unit Price	Unit Price Effective 7/1/23
Firefighter Physical (not including labs, x-ray, vision screening, Audiogram, Spirometry, and Drug Screening)	FIRPHY	\$60.00	\$65.00
Standard per NFPA 1582 (2022 edition):			
Chemistry Screen (CMP) includes:	80053	\$20.00	\$25.00
<ul style="list-style-type: none"> • Glucose • Sodium • Potassium • Chloride • Urea Nitrogen (BUN) • eGFR • Creatinine • BUN/Creatinine • Calcium • Total Protein • Albumin • Total Bilirubin – Liver Function • Alkaline Phosphatase – Liver Function • AST (SGOT) • ALT (SGPT) 			
Chemistry Screen Add-Ons:			
• Uric Acid	84550	\$10.00	
• Inorganic Phosphorus	84100	\$10.00	
• Iron (TIBC) (requires an iron and unsaturated iron capacity test)	83540	\$10.00	
• Globulin (ratio: total protein minus Albumin)	No Charge	No Charge	
• Albumin/Globulin Ratio	No Charge	No Charge	
• Direct Billirubin	82248	\$9.00	
• Gamma-GT (Gamma Glutamyl Transferase)	82977	\$10.00	
• LDH – Heart Enzyme (Lactate Dehydrogenase)	83615	\$10.00	
Lipid Panel includes:	80061	\$25.00	\$30.00
<ul style="list-style-type: none"> • Triglycerides • Cholesterol, Total • HDL-High Density Lipoprotein Cholesterol • LDL-Low Density Lipoprotein Cholesterol • Cholesterol / HDL-Cholesterol • Estimated Coronary Heart Disease Risk 			
Lipid Panel Add-On:			
• VLDL-Very Low Density Lipoprotein Cholesterol	80061	This is a calculation that we could make for you at no cost	

Proposal Submittal Form

Test / Service	Code	Current Unit Price	Unit Price Effective 7/1/23
Urinalysis (UA with Micro) Includes: <ul style="list-style-type: none"> • Color & Appearance • Specific gravity • pH • Protein • Glucose • Microscopic examination of urine sediment • Ketones • Occult blood • Leukocyte esterase • Nitrite • Bilirubin • Urobilinogen 	81003	\$10.00	\$10.00
Thyroid (our recommended testing) Includes:			
• Free T4	84439	\$20.00	
• Free T3	84481	\$25.00	
• Thyroid-stimulating Hormone (TSH)	84443	\$30.00	\$35.00
Thyroid Add-Ons:			
• Thyroxine (T4)	84463	\$15.00	
• T3 Uptake	84479	\$10.00	
• Free Thyroxine Index (calculation)	No Charge	No Charge	
Complete Blood Count (CBC) includes:	85025	\$20.00	\$25.00
<ul style="list-style-type: none"> • White Blood Count (WBC) • Red Blood Count (RBC) • Hematocrit • Platelets • Lymphs • Monocytes • Eos • Hemoglobin <ul style="list-style-type: none"> • Mean Corpuscular Volume (MCV) • Mean Corpuscular Hemoglobin (MCH) • Mean Corpuscular Hemoglobin Concentration (MCHC) • Polymorphonuclear Neutrophils (Polys) • Basos 			
Audiometric Testing (Audiogram)	92552	\$56.00	\$65.00
<ul style="list-style-type: none"> • Testing at frequencies 500 up 8000Hz • Testing on each ear completed separately • Date and Time of Audiogram • Examiner's name and CAOHC Certification Number 			

Proposal Submittal Form

Test / Service	Code	Current Unit Price	Unit Price Effective 7/1/23
Chest X-Ray CXR 2V TC ONLY	71020TC	\$30.00	\$60.00
TB Skin Test	86580	\$16.00	\$20.00
Hepatitis B Antibody Screening (Titer Test) Hepatitis B Surface Antigen	87340	\$20.00	\$25.00
Hepatitis C Screening (Titer Test) Hepatitis C Antibody	86803	\$30.00	\$40.00
HIV Screening HIV SCREEN STAT (86703) RAPID TEST MODIFER 92 (4TH GEN)	86703	\$35.00	\$40.00
Cancer Screening			
• PSA (Men)	84153	\$35.00	\$40.00
• Prostate Exam (Men)		Offered During Firefighter Physical Exam	
• Testicular Exam (Men)		Included in Firefighter Physical Exam	
• CA-125 (Women)	86304	\$25.00	
• Breast Exam (Women)		Offered During Firefighter Physical Exam	
• Hemocult Test		No Charge	
Diabetes Testing			
• Hemoglobin A1C	83036	\$25.00	\$30.00
Other NFPA Compliant Screenings			
• Vision Exam, Ishihara color, binocular, depth perception	99173	\$20.00	\$25.00
• Cardiac Treadmill Stress Test with resting EKG (Bruce Protocol)	93015	\$145.00	\$155.00
• Pulmonary Function Test (Spirometry)	94010	\$60.00	\$60.00
Fitness Evaluation (NFPA 1583-WFI Guidelines)		Included in Firefighter Physical Exam	
• Aerobic Endurance Evaluation (VO2 Max Calc)		No Charge	
• Body Weight and Composition (Body fat, Callipers)		No Charge	
<i>EXCEPTION – performed with handheld Omron device</i>		No Charge	

Proposal Submittal Form

Is unit pricing quoted above all-inclusive and fully burdened, or is unit pricing quoted above exclusive of any of service provider's mobilization, administrative, equipment, and labor (and other similar non-unit) expenses? (Check box that applies)

Unit pricing quoted above is all-inclusive and fully burdened. No other pricing applies to this proposal.
 Unit pricing quoted above is exclusive of certain non-unit expenses.

Are the City's preferred payment terms (net 30 days from date of delivery or date of Invoice, which ever is later) acceptable to the proposer?

Yes
 No, proposer requests the following payment terms (attach).

Last date that the proposal and associated pricing is valid and may be accepted by the City:

June 30, 2023

Does proposer have a preferred method of payment?

ACH

Are the following components included with this Proposal Submittal Form in the submittal?

Yes, see enclosed

No, proposer chooses not to include all of the components (WARNING: doing so may cause the City to deem the proposal nonresponsive)

- Detailed vendor-supplied description of proposed services;
- Identification, listing and description of any exceptions to the procurement solicitation;
- Contact Information for required references

- Vendor's proposed agreement or contract, if any, the terms and conditions of which shall not be inconsistent with the City's standard terms and conditions
- A complete digital copy of submitted proposal documentation including any supporting exhibits

Acknowledge any and all issued addenda to this solicitation: (Prior to submitting its proposal, it is the responsibility of each potential proposer to determine whether any addenda to this procurement solicitation have in fact been issued by the City.)

Addendum No. _____
 Addendum No. _____
 Addendum No. _____
 No addenda.

Proposal Submittal Form

Exception #1

We did not include pricing for the requested ultrasounds but would like to meet with you to discuss how we might best meet your goals/objectives.

Exception #2

The terms and language of the Professional Services Agreement must be discussed further before the final document can be agreed to.

Signature of Proposer's Authorized Representative: I have obtained and read, and do understand and consent, to all instructions, terms and conditions, including those imposed by reference, which apply to this procurement solicitation and compliance with which is required as a condition precedent to consideration of the proposal submitted herewith.

Linda E. Oakley, MSN, RN
(Signature)

3/30/23
(Date)

Director, Maury Regional Occupational Health

Date of Signature



Occupational Health

At Maury Regional Occupational Health, our experienced team prioritizes the health and safety of employees by helping to prevent, detect and treat illnesses and injuries that occur in or impact the workplace. Our facility is strictly dedicated to occupational health services, and our team has extensive knowledge regarding federal OSHA and Tennessee worker's compensation guidelines.

When your business partners with Maury Regional Occupational Health, we are committed to supporting the spectrum of your employee health needs, ranging from pre-employment physicals and drug testing to a full-service worker's compensation clinic that evaluates and treats work-related injuries and illnesses in a timely fashion.

Our goal is to provide high-quality care for employees of businesses and industries of all sizes — both large and small — throughout southern Middle Tennessee.



**MAURY REGIONAL
HEALTH**

REQUEST OUR SERVICES

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